

Chap 2: Nash Equilibrium: Theory

2.1 Strategic games

Definition 13.1 Strategic game with ordinal preferences:

- Set of Players P
- for each player, a set of Actions $A_i, i \in P$
- \succsim_i preferences over the set of action profiles $\prod_{i \in P} A_i$
 \downarrow
 u_i

Example: Prisoner's Dilemma

- $P = \{1, 2\}$
- $A_1 = A_2 = \{Q, F\}$
- \succsim_1 represented by payoff function u_1 s.t.
 $u_1(F, Q) > u_1(Q, Q) > u_1(F, F) > u_1(Q, F)$
- \succsim_2 represented by u_2 s.t.
 $u_2(Q, F) > u_2(Q, Q) > u_2(F, F) > u_2(F, Q)$

Player 2

	Q	F	
Player 1	Q	3, 3	0, 3
	F	3, 0	1, 1

$u_1(Q, Q) = 3$
 $u_1(F, Q) = 3$
 $u_2(F, Q) = 0$

\Leftrightarrow

Player 2

	Q	F	
Player 1	Q	10, 99	-5, 100
	F	11, 97	-5, 98

examples of situations with a Prisoner's Dilemma:

working on a joint project:

work hard
goof off

	work hard	goof off
work hard	2, 2	0, 3
goof off	3, 0	1, 1

Supply:

	High	Low
High	1000, 1000	-200, 1200
Low	1200, -200	600, 600

EXERC. 16.1

Arms race:

	D	B
Don't build bombs	2, 2	0, 3
Build bombs	3, 0	1, 1

Common Property

	cuttle lot	cuttle lot
Graze a little	2, 2	0, 3
Graze a lot	3, 0	1, 1

Exercise 17.1

	X	Y
X	3, 3	4, 5
Y	5, 1	0, 0

$$u_i(Y, X) > u_i(X, X) > u_i(X, Y) > u_i(Y, Y)$$

\Rightarrow not Prisoner's dilemma

EXERCISE 18.1

2.3 Example: BoS

	B	S
B	2, 1	0, 0
S	0, 0	1, 2

2.4 Example: Matching Pennies

	K	T
K	1, -1	-1, 1
T	-1, 1	1, -1

2.5 Example: Stag Hunt

Players: $P = \{ \text{Hunter 1, Hunter 2} \}$

Actions: $A_1 = A_2 = \{ \text{Stag, Hare} \}$

Preferences: $\mu_1(\text{Stag, Stag}) > \mu_1(\text{Hare, Stag}) = \mu_1(\text{Hare, Hare}) > \mu_1(\text{Stag, Hare})$
 $\mu_2(\text{Stag, Stag}) > \mu_2(\text{Stag, Hare}) = \mu_2(\text{Hare, Hare}) > \mu_2(\text{Hare, Stag})$

	Stag	Hare
Stag	2, 2	0, 1
Hare	1, 0	1, 1

- extension to n hunters

"Security dilemma":

	D	B
Don't Build Bombs	3, 3	0, 2
Build Bombs	2, 0	1, 1

2.6 Nash Equilibrium

Definition 23.1 Nash Equilibrium of Strategic game with ordinal preferences

Let $G = (P, (A_i), (\mu_i))$ be a strategic game with ordinal preferences

Let a^* be a strategy profile of G (that is, $a^* \in \prod_{i \in P} A_i$)

a^* is a Nash equilibrium of G iff $\mu_i(a^*) \geq \mu_i(a_i, a_{-i}^*)$,
 for all $a_i \in A_i$ and all $i \in P$.

2.7 Examples of N.E.

2.7.1 Prisoner's Dilemma:

	Q	F
Q	2, 2	0, 3
F	3, 0	1, 1

(Q,Q):

2,2	0,3
3,0	1,1

$u_1(F,Q) > u_1(Q,Q) \Rightarrow (Q,Q)$ not N.E.

(Q,F):

2,2	0,3
3,0	1,1

$u_1(F,F) > u_1(Q,F) \Rightarrow (Q,F)$ not N.E.

(F,Q):

2,2	0,3
3,0	1,1

$u_2(F,F) > u_2(F,Q) \Rightarrow (F,Q)$ not N.E.

(F,F):

2,2	0,3
3,0	1,1

$u_1(Q,F) \leq u_1(F,F)$
 $u_2(F,Q) \leq u_2(F,F) \Rightarrow (F,F)$ is N.E.

Exercise 27.1: Variant of Prisoner's Dilemma with altruistic preferences

receipts of money: $(m_1(a), m_2(a))$

Q	Q	F
Q	2,2	0,3
F	3,0	1,1

players' payoffs: $u_i(a) = m_i(a) + \alpha m_j(a)$
 (representing preferences) $j \neq i$

a. $\alpha = 1$

Q	Q	F
Q	4,4	3,3
F	3,3	2,2

not equivalent to Prisoner's Dilemma

b:

	Q	F
Q	$2(1+\alpha), 2(1+\alpha)$	$3\alpha, 3$
F	$3, 3\alpha$	$1+\alpha, 1+\alpha$



equivalent to Prisoner's Dilemma

iff: $3 > 2(1+\alpha) \Leftrightarrow \alpha < \frac{1}{2}$
 $1+\alpha > 3\alpha \Leftrightarrow \alpha < \frac{1}{2}$
 $2(1+\alpha) > 1+\alpha \leftarrow \text{always true}$

only N.E. = (F, F)

iff $\alpha < \frac{1}{2}$

If $\alpha = \frac{1}{2}$

	Q	F
Q	$3, 3$	$\frac{3}{2}, 3$
F	$3, \frac{3}{2}$	$\frac{3}{2}, \frac{3}{2}$

(Q, Q), (Q, F), (F, Q), (F, F) are N.E.

If $\alpha > \frac{1}{2}$: (Q, Q) is the only N.E.

Exercise 27.2

2.7.2. B.S

	B	S
B	$2, 1$	$1, 0$
S	$0, 0$	$1, 2$

→ (B, B) NE.

	B	S
B	$2, 1$	$0, 0$
S	$0, 0$	$0, 0$

→ (S, S) NE

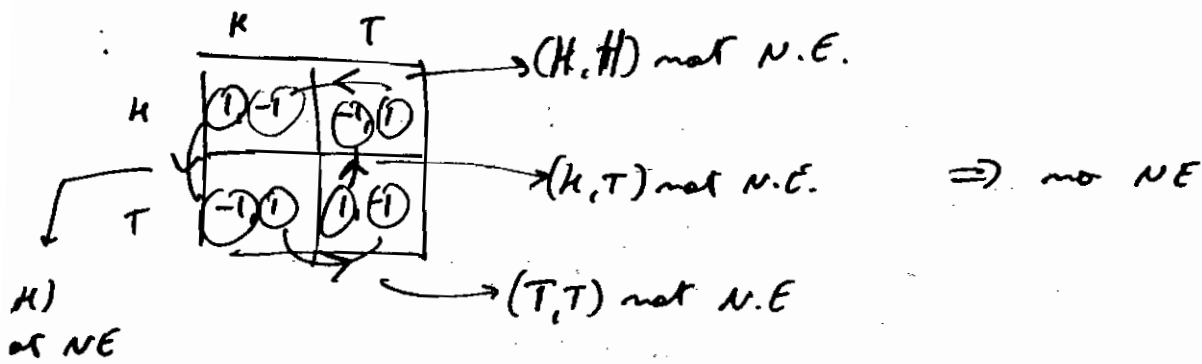
	B	S
B	$2, 1$	$0, 0$
S	$0, 0$	$1, 2$

→ (B, S) not NE

	B	S
B	$2, 1$	$0, 0$
S	$0, 0$	$1, 2$

→ (S, B) not NE

2.7.3 Matching Pennies:



2.7.4. Stag hunt:

	Stag	Kare
Stag	2, 2	0, 1
Kare	1, 0	1, 1

2 N.E.: (Stag, Stag)
(Kare, Kare)

Stag hunt with n hunters:

2 N.E.: $s^* = (\text{Stag}, \text{Stag}, \dots, \text{Stag})$ because $u_i(\text{Kare}, s_{-i}^*) < u_i(s^*)$ for all i

$h^* = (\text{Kare}, \text{Kare}, \dots, \text{Kare})$ because $u_i(\text{Stag}, h_{-i}^*) < u_i(h^*)$ for all i

If a is a strategy profile $\neq s^*$ and $\neq h^*$

⇒ $a = (\dots, \underset{\downarrow i}{\text{Stag}}, \dots, \text{Kare}, \dots)$

Then $u_i(\text{Kare}, a_{-i}) > u_i(a)$

∴ a is not NE.

Exercise 30.1

Exercise 31.1 G

2.7.5 3 Hawk-Dove
 Ex. 31.2: $u_1(H, D) > u_1(D, D) > u_1(D, H) > u_1(H, H)$
 $u_2(D, H) > u_2(D, D) > u_2(H, D) > u_2(H, H)$

	K	D
K	0, 0	3, 1
D	1, 3	2, 2

2 N.E.: (H, D), (D, H)

2.7.6: Coordination game:

	B	S
B	2, 2	0, 0
S	0, 0	1, 1

2 N.E.: (B, B), (S, S)

2.7.7: Provision of a public good

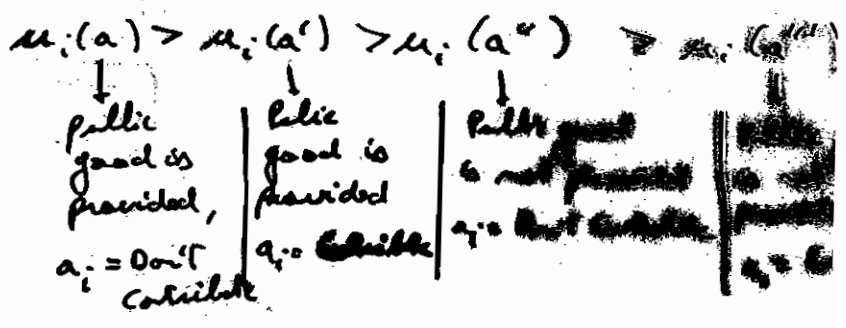
exercise 33.1: Players: n people

$b < c$

Actions: $A_1 = \dots = A_n = \{ \text{Contribute, Don't contribute} \}$

Preferences:

for strategy profile a : public good is provided iff at least b people contribute



N.E.: a^b is a N.E. iff $a^b = (\text{Don't contribute}, \text{Contribute}, \dots, \text{Contribute})$
 or
 # people who contribute = b

2.7.8 : Strict and nonstrict equilibria

Definition: Strict Nash Equilibrium

Let $G = (P, (A_i), (u_i))$ be a strategic game with ordinal preferences

Let a^* be a strategy profile of G

a^* is a strict Nash equilibrium of G iff $u_i(a^*) > u_i(a_i, a_{-i}^*)$
 for all $a_i \in A_i$ s.t. $a_i \neq a_i^*$
 (and for all $i \in P$.)

a^* is a strict N.E. \implies a^* is a N.E.
 \longleftarrow

Example:

	L	M	R
T	1,1	1,0	0,1
B	1,0	0,1	1,0

only NE = (T, L)

↓
 not a strict N.E.

2.7.9

Additional examples:

- Exercise 34.1 G
- Exercise 34.2 G
- Exercise 34.3 G

2.8 Best Response Functions

2.8.1

Definition: Best response function

Let $G = (P, (A_i), (u_i))$ be a strategic game with ordinal preferences

The best response function of player i is the function B_i s.t.

$$B_i(a_{-i}) = \{a_i \in A_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}), \text{ for all } a'_i \text{ in } A_i\} \subseteq A_i$$

Example: $B_{0,5}$

	$a_{-i} \in A_{-i}$	
	B	S
B	2,1	0,0
S	0,0	1,2

$$B_1(B) = \{B\}$$

$$B_2(B) = \{B\}$$

$$B_1(S) = \{S\}$$

$$B_2(S) = \{S\}$$

2.8.2

Proposition 36.1: Let $G = (P, (A_i), (u_i))$ be a game and let a^* be a strategy profile of G . Then,

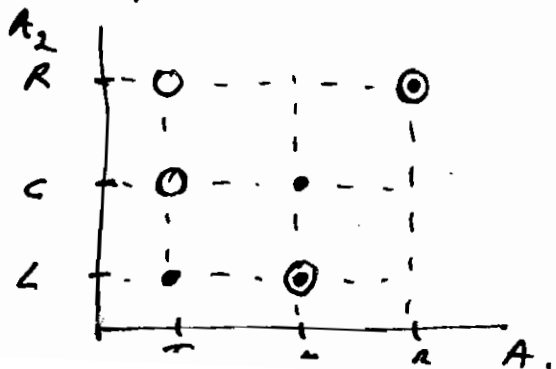
a^* is a N.E. of G iff $a_i^* \in B_i(a_{-i}^*)$, for all $i \in P$.

2.8.3 Using best response functions to find N.E.

Example:

		L	C	R	
					$B_1(C) = T$
$B_2(T) = L$	T	1,2*	2,1*	1,0*	
	M	2,1*	0,1*	0,0	$B_1(R) = \{T, C\}$
$B_2(L) = \{M\}$	B	0,1	0,0	1,2*	$B_2(B) = \{R\}$
					$B_2(M) = \{L, C\}$

Other representation:



2 N.E.:

- (M, L) because $(M \in B_1(L), L \in B_2(M))$
- (B, R) because $(B \in B_1(R), R \in B_2(B))$

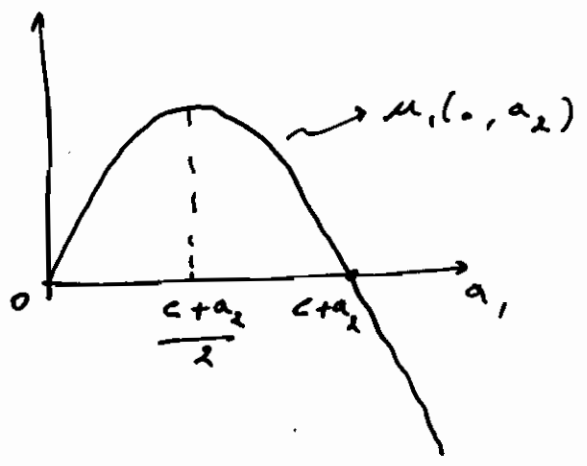
- Exercise 37.1
- Exercise 38.1
- Exercise 38.2

Example 39.1 (a synergistic relationship)

Players: $P = \{1, 2\}$

Actions: $A_1 = A_2 = [0, +\infty)$

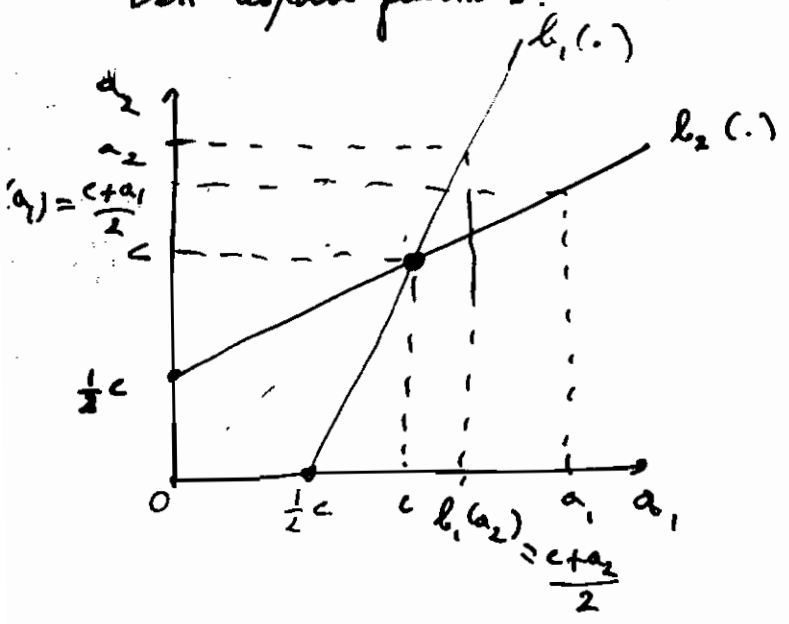
Preferences: $u_1(a_1, a_2) = a_1(c + a_2 - a_1)$ where $c > 0$
 $u_2(a_1, a_2) = a_2(c + a_1 - a_2)$



$\Rightarrow B_1(a_2) = \{b_1(a_2)\}$
where $b_1(a_2) = \frac{c+a_2}{2}$

Similarly:
 $B_2(a_1) = \{b_2(a_1)\}$
where $b_2(a_1) = \frac{c+a_1}{2}$

Best response functions:



N.E.: (a_1^*, a_2^*) solution of

$$\begin{cases} a_1^* = b_1(a_2^*) \\ a_2^* = b_2(a_1^*) \end{cases}$$

$$\begin{cases} a_1^* = \frac{1}{2}(c+a_2^*) \\ a_2^* = \frac{1}{2}(c+a_1^*) \end{cases}$$

$\hookrightarrow (a_1^*, a_2^*) = (c, c)$

Exercise 41.1

Exercise 42.1

Exercise 42.2

2.8.4 : Illustration : contributing to a public good

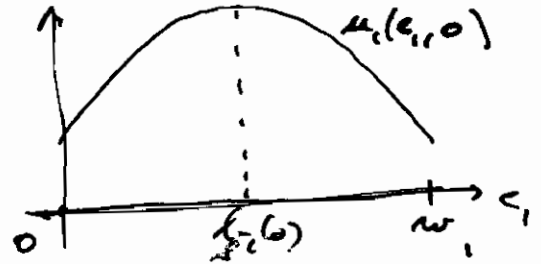
Players: $P = \{1, 2\}$

Actions: $A_i = [0, w_i]$ player i's wealth

Preferences: $u_i(c_1, c_2) = v_i(c_1 + c_2) - c_i$

$i = 1, 2$

Assume the graph of $u_i(c_i, 0) = v_i(c_i + 0) - c_i$ is



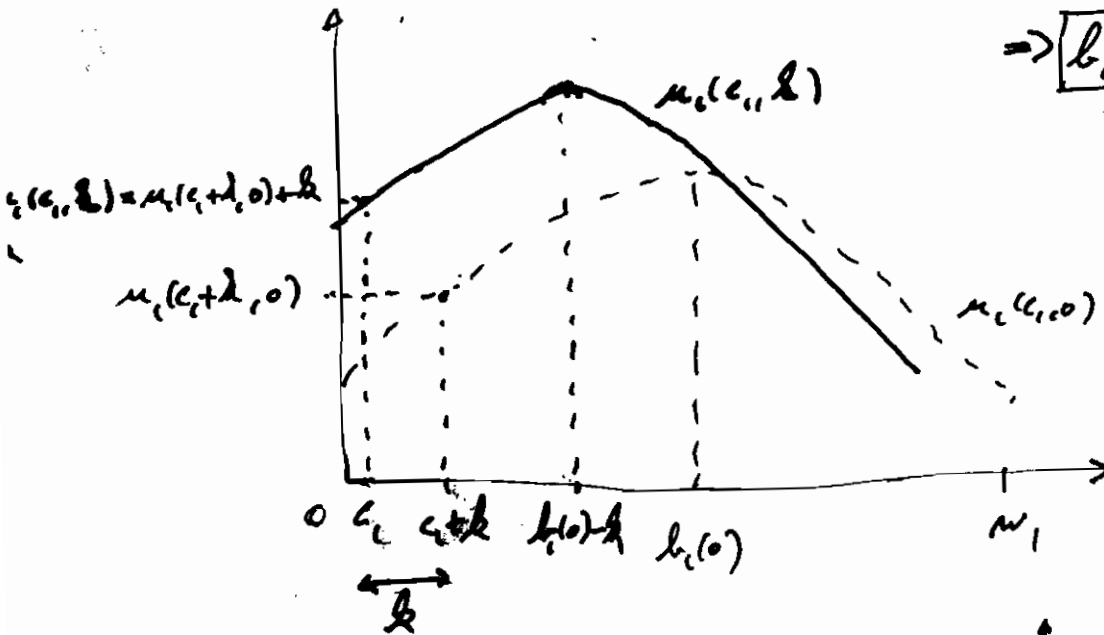
Then: $B_i(0) = \{c_i^*(0)\}$

$c_i^*(0)$ solution of $\max_{c_i} (v_i(c_i + 0) - c_i)$ $c < c_i^*(0) < w_i$
 $= u_i(c_i^*, 0)$

If $c_2 = h > 0$

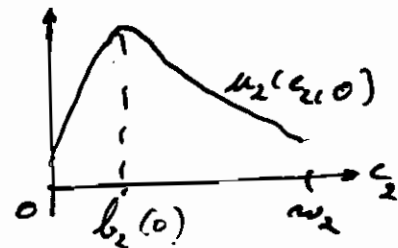
$$\begin{aligned} u_i(c_i, h) &= v_i(c_i + h) - c_i \\ &= v_i(c_i + h) - (c_i + h) + h \\ &= u_i(c_i + h, 0) + h \end{aligned}$$

\Rightarrow



$$\Rightarrow B_i(h) = \max(B_i(0) - h, 0)$$

same the graph of $u_2(0, c_2) = v_2(0 + c_2) - c_2$ is

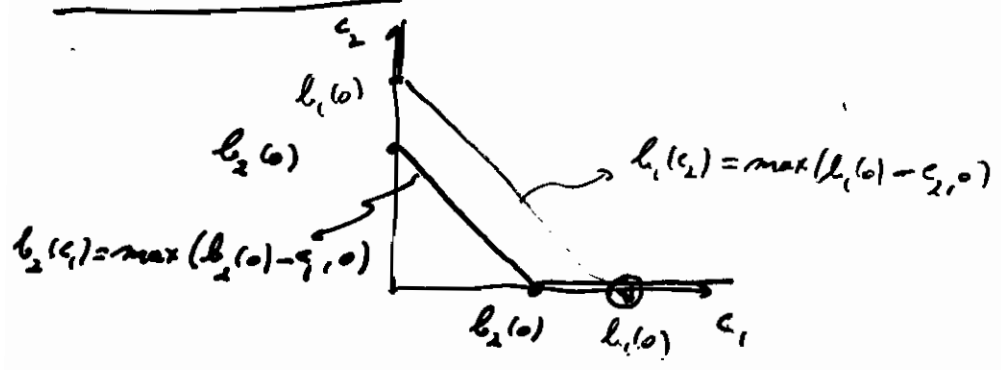


is:

$$B_2(h) = \max(B_2(0) - h, 0)$$

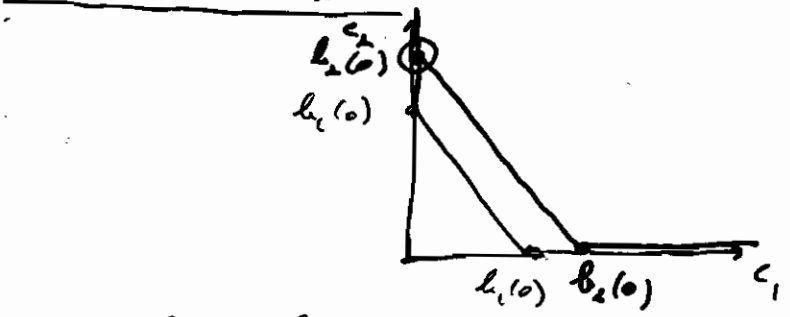
Set of Nash Equilibria

Case 1: $b_1(0) > b_2(0)$



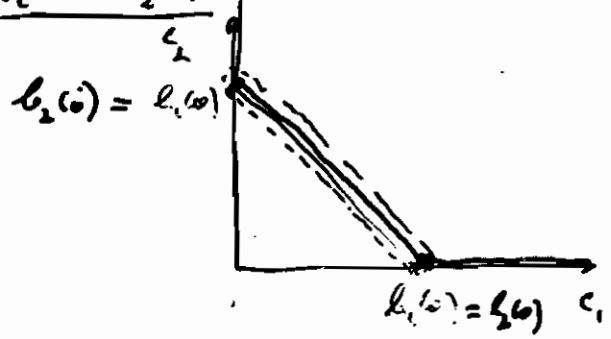
$\{(b_1(0), 0)\}$

Case 2: $b_1(0) < b_2(0)$



$\{(0, b_2(0))\}$

Case 3: $b_1(0) = b_2(0)$



$\{(c_1, c_2) \mid c_1 + c_2 = b_1(0) \text{ and } c_1, c_2 \geq 0\}$

Exercise 44.1

9 Dominated actions

2.9.1

Definition 45.1: Strict domination

Let $G = (P, (A_i), (u_i))$ be a strategic game with ordinal preferences and a_i', a_i'' be actions available to player i , that is, $a_i', a_i'' \in A_i$.

a_i'' strictly dominates a_i' iff $u_i(a_i'', a_{-i}) > u_i(a_i', a_{-i})$,
 for all $a_{-i} \in A_{-i}$

a_i' is strictly dominated iff there exists $a_i \in A_i$ s.t.
 a_i strictly dominates a_i'

Consequence of the definitions:

a strictly dominated action is not used in any Nash equilibrium

2.9.2

Definition 46.1: Weak domination

Let $G = (P, (A_i), (u_i))$ be a strategic game with ordinal preferences
let a_i', a_i'' be in A_i .

a_i'' weakly dominates a_i' iff $\left\{ \begin{array}{l} u_i(a_i'', a_{-i}) \geq u_i(a_i', a_{-i}), \text{ for all } a_{-i} \in A_{-i} \\ \text{and} \\ \text{there exists } a_{-i} \in A_{-i} \text{ s.t. } u_i(a_i'', a_{-i}) > u_i(a_i', a_{-i}). \end{array} \right.$

a_i' is weakly dominated iff there exists $a_i'' \in A_i$ s.t. a_i'' weakly dominates a_i' .

Consequence of the definitions:

a weakly dominated action is not used in any strict Nash equilibrium

example:

	B	C
B	1, 1	2, 0
C	0, 2	2, 2

Player 1: C is weakly dominated
Player 2: _____

Notice that (C, C) is a N.E.

Exercise 47.1

Exercise 47.2

~~2.9.3~~

~~2.9.4~~

2.10 Equilibrium in a single population: symmetric games and symmetric equilibria 14

Definition 51.1: Symmetric two-player strategic game with ordinal preferences
 Let $G = (P = \{1, 2\}, (A_i), (u_i))$ be a two-player strategic game with ordinal preferences.

G is symmetric iff $\left\{ \begin{array}{l} A_1 = A_2 \\ \text{and} \\ u_1(a_1, a_2) = u_2(a_2, a_1), \text{ for all } (a_1, a_2) \in A_1 \times A_2 \end{array} \right.$

Example: Symmetric two-player strategic game with two actions

	A	B
A	w, w	x, y
B	y, x	z, z

Exercise 51.2

Definition 52.1: Symmetric Nash equilibrium

Let $G = (P = \{1, 2, \dots, n\}, (A_i), (u_i))$ be a strategic game s.t. $A_1 = \dots = A_n$.
 Let a^* be a strategy profile of G .

a^* is a symmetric N.E. iff $\left\{ \begin{array}{l} a^* \text{ is a N.E.} \\ \text{and} \\ a^*_i = a^*_j, \text{ for all } i, j = 1, \dots, n \end{array} \right.$

Examples:

	L	R
L	1, 1	0, 0
R	0, 0	1, 1

Symmetric game / 2 N.E.: (L, L), (R, R)

2 Symmetric N.E.: (L, L), (R, R)

	X	Y
X	0, 0	1, 1
Y	1, 1	0, 0

Symmetric game / 2 N.E.: (X, Y), (Y, X)

0 symmetric N.E.:

NASH EQUILIBRIUM: ILLUSTRATIONS

3.1 Cournot's model of oligopoly

3.1.2 General model:

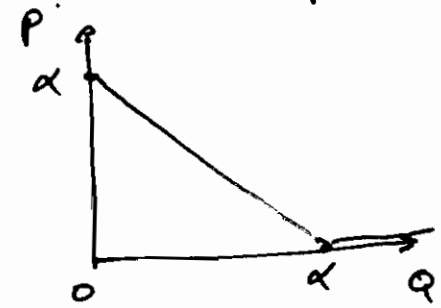
Players : $I = \{1, \dots, n\}$

Actions : $A_1 = \dots = A_n = [0, +\infty)$

Preferences : $\pi_i(q_1, \dots, q_n) = q_i P(q_1 + \dots + q_n) - c_i(q_i)$
 ↙ increase demand function ↘
 ↙ cost function ↘

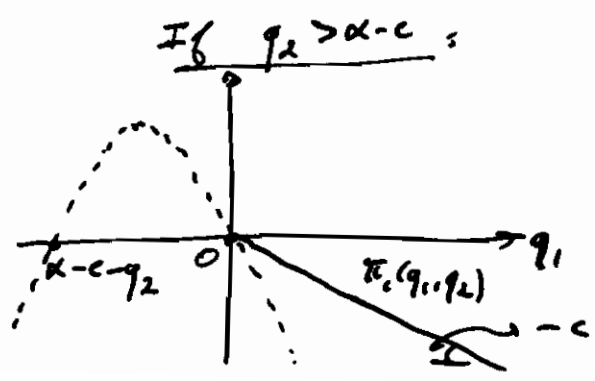
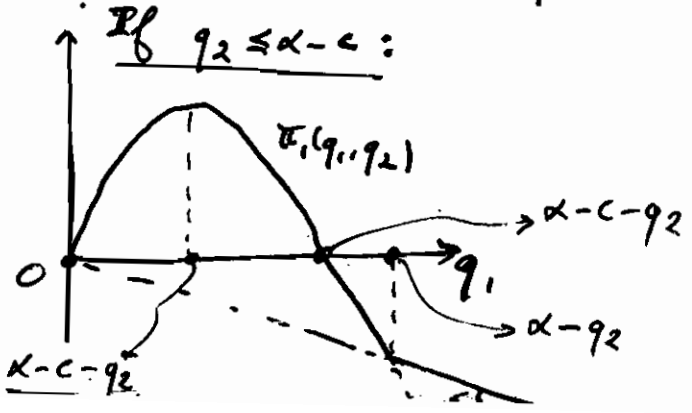
3.1.3 Example: duopoly with constant unit cost and linear inverse demand function

$n=2$; $c_i(q_i) = c \cdot q_i, c \geq 0$; $P(Q) = \begin{cases} \alpha - Q & \text{if } Q \leq \alpha \\ 0 & \text{if } Q > \alpha \end{cases}$, where $\alpha > 0$



Assume $\alpha > c$

$\pi_i(q_1, q_2) = q_i P(q_1 + q_2) - c \cdot q_i = \begin{cases} q_i(\alpha - c - q_1 - q_2) & \text{if } q_1 + q_2 \leq \alpha \\ -c q_i & \text{if } q_1 + q_2 > \alpha \end{cases}$



3.2 Bertrand's model of oligopoly

3.2.1 General model:

Players: $P = \{1, \dots, n\}$

Actions: $A_1 = \dots = A_n = [0, +\infty)$

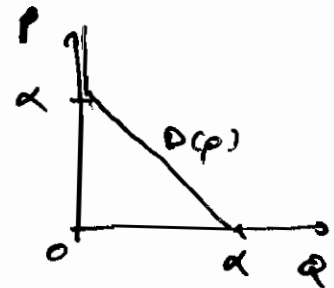
, demand function:
: cost function.

Preferences: $\pi_i(p_1, \dots, p_n) = p_i \frac{D(p_i)}{m} - \tilde{c}_i \left(\frac{D(p_i)}{m} \right)$, if $p_i = \min(p_1, \dots, p_n)$
where $m = \#\{j \text{ s.t. } p_j = \min(p_1, \dots, p_n)\}$

= 0, if $p_i > \min(p_1, \dots, p_n)$

3.2.2 Example: duopoly with constant unit and linear demand functions

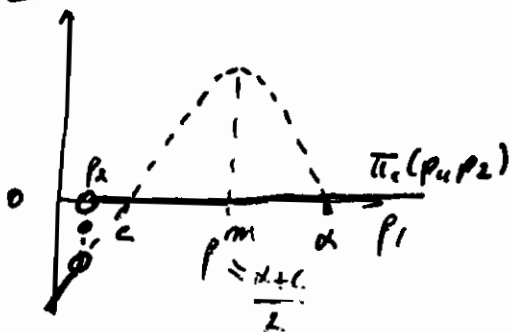
$n=2$; $c_i(q_i) = c q_i$, $c > 0$; $D(p) = \alpha - p$ if $p \leq \alpha$
= 0 if $p > \alpha$



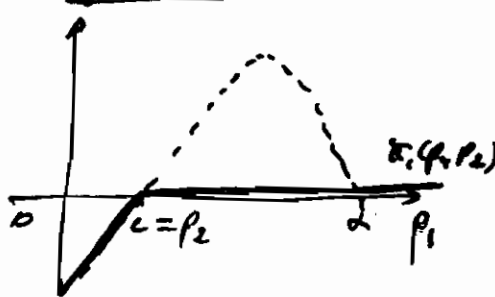
Assume $\alpha > c$

$$\begin{aligned} \pi_i(p_1, p_2) &= p_i D(p_i) - c D(p_i) = (p_i - c)(\alpha - p_i), \text{ if } p_i < p_2 \\ &= p_i \frac{D(p_i)}{2} - c \frac{D(p_i)}{2} = \frac{1}{2} (p_i - c)(\alpha - p_i), \text{ if } p_i = p_2 \\ &= 0, \text{ if } p_i > p_2 \end{aligned}$$

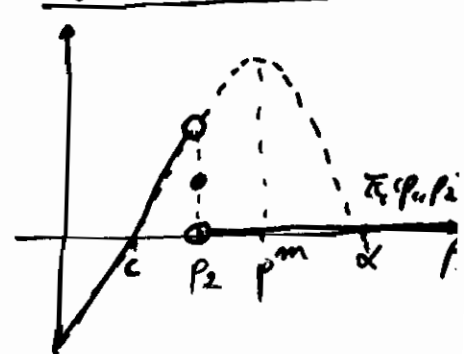
If $p_2 < c$:



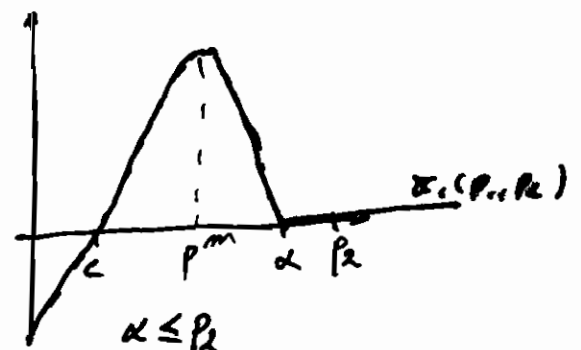
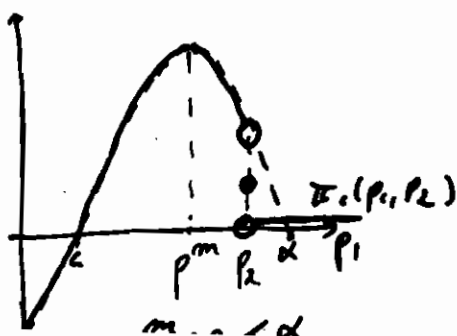
If $p_2 = c$:



If $c < p_2 \leq p^m$:

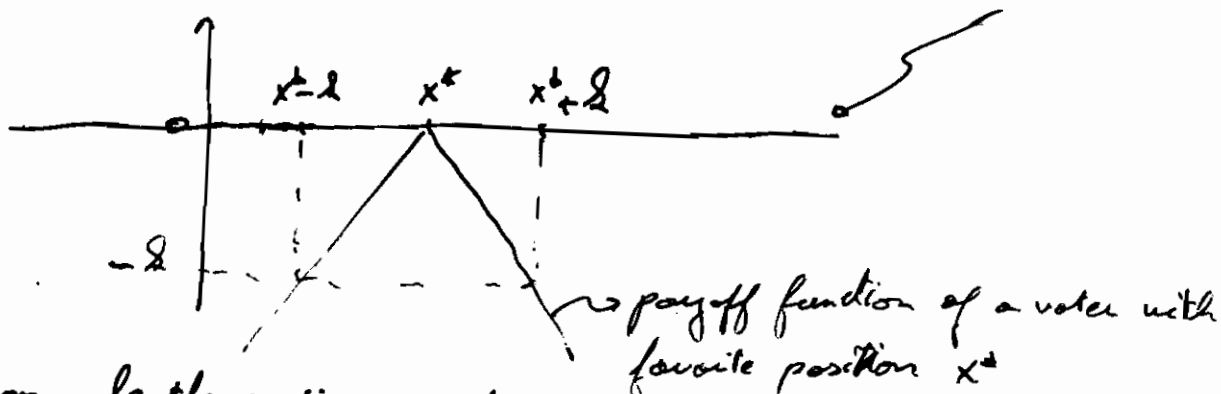


If $p_2 > p^m$:



3.3 Electoral competition

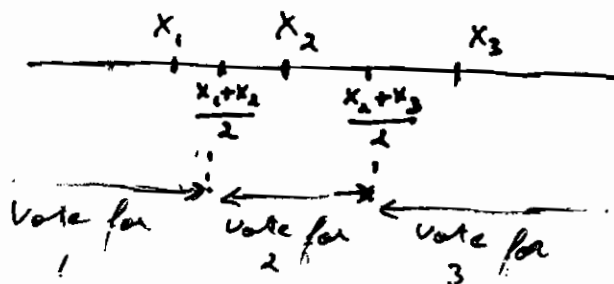
Voters' favorite positions are distributed over the real line



Let m be the median of the favorite positions, that is: $F(m) = \frac{1}{2}$
 (cumulative distribution function of the favorite positions)

Every voter votes for the position he prefers

Example: Position of candidate $i = x_i$, $i=1, 2, 3$



Proportion of the electorate going to candidate 1 = $F\left(\frac{x_1+x_2}{2}\right)$

2 = $F\left(\frac{x_2+x_3}{2}\right) - F\left(\frac{x_1+x_2}{2}\right)$

3 = $1 - F\left(\frac{x_2+x_3}{2}\right)$

If, for example, $F\left(\frac{x_1+x_2}{2}\right) > F\left(\frac{x_2+x_3}{2}\right) - F\left(\frac{x_1+x_2}{2}\right)$ and $F\left(\frac{x_1+x_2}{2}\right) > 1 - F\left(\frac{x_2+x_3}{2}\right)$, then candidate 1 wins

Hotelling's model of electoral competition (between candidates)

Players: $I = \{1, \dots, n\}$

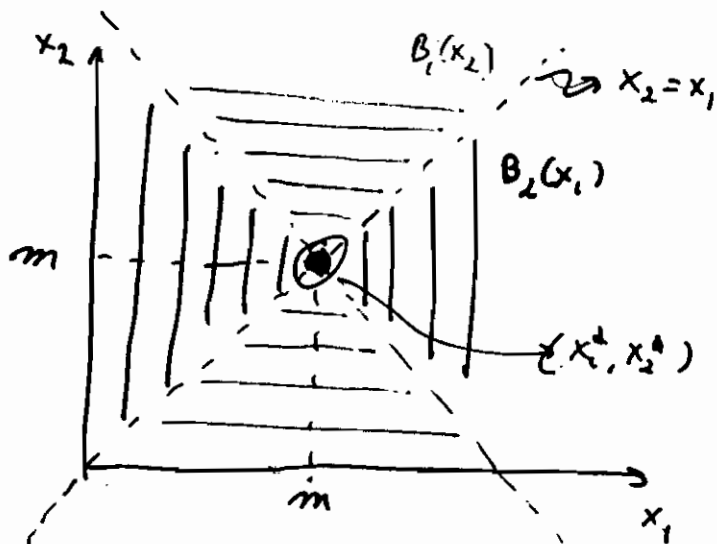
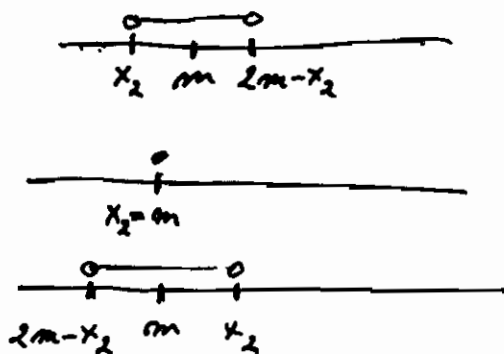
Actions: $A_1 = \dots = A_n = (-\infty, +\infty)$

Preferences: $u_i(x_1, \dots, x_n) = \begin{cases} n - \#\{\text{candidate } j \mid j \neq i, j \text{ ties with } i\} & \text{if candidate } i \text{ wins} \\ 0 & \text{if candidate } i \text{ loses} \end{cases}$

Core of $n=2$ candidates

Best response functions:

$$B_1(x_2) = \begin{cases} (x_2, 2m-x_2), & \text{if } x_2 < m \\ \{m\}, & \text{if } x_2 = m \\ (2m-x_2, x_2), & \text{if } x_2 > m \end{cases}$$



$$B_2(x_1) = \begin{cases} (x_1, 2m-x_1), & \text{if } x_1 < m \\ \{m\}, & \text{if } x_1 = m \\ (2m-x_1, x_1), & \text{if } x_1 > m \end{cases}$$

Nash Equilibrium : (x_1^*, x_2^*) solution of

$$\begin{cases} x_1^* \in B_1(x_2^*) \\ x_2^* \in B_2(x_1^*) \end{cases} \rightarrow (x_1^*, x_2^*) = (m, m)$$

$$x_1 = 2m - x_2 \Leftrightarrow x_2 = 2m - x_1$$

Exercise 73.1

Exercise 74.1

Exercise 74.2 G

Exercise 75.1 G

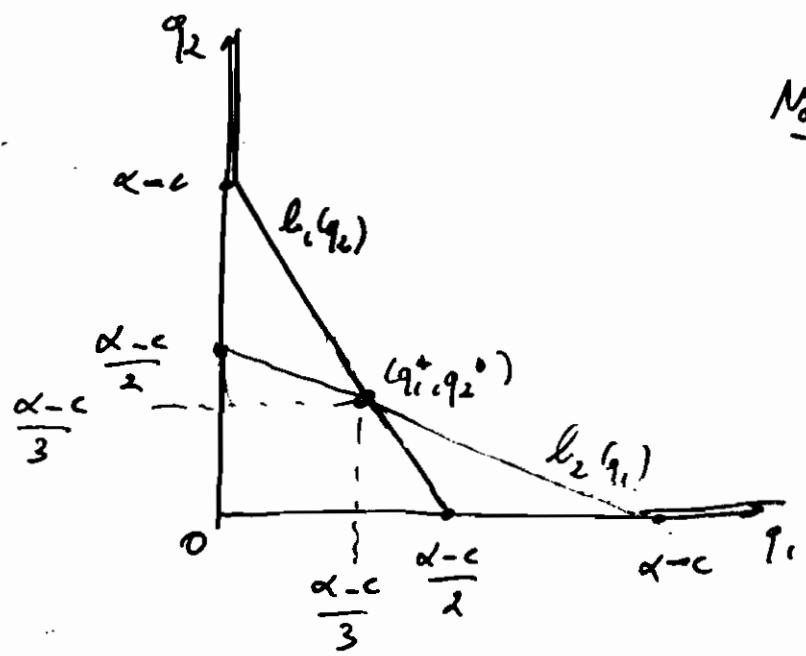
Exercise 75.2 G

(Exercise 75.3)

Exercise 76.1

Best response functions: $B_1(q_2) = \{b_1(q_2)\}$, $B_2(q_1) = \{b_2(q_1)\}$ with

$$b_1(q_2) = \begin{cases} \frac{\alpha - c - q_2}{2} & \text{if } q_2 \leq \alpha - c \\ 0 & \text{if } q_2 > \alpha - c \end{cases} \quad b_2(q_1) = \begin{cases} \frac{\alpha - c - q_1}{2} & \text{if } q_1 \leq \alpha - c \\ 0 & \text{if } q_1 > \alpha - c \end{cases}$$



Nash Equilibrium: (q_1^*, q_2^*) solution of

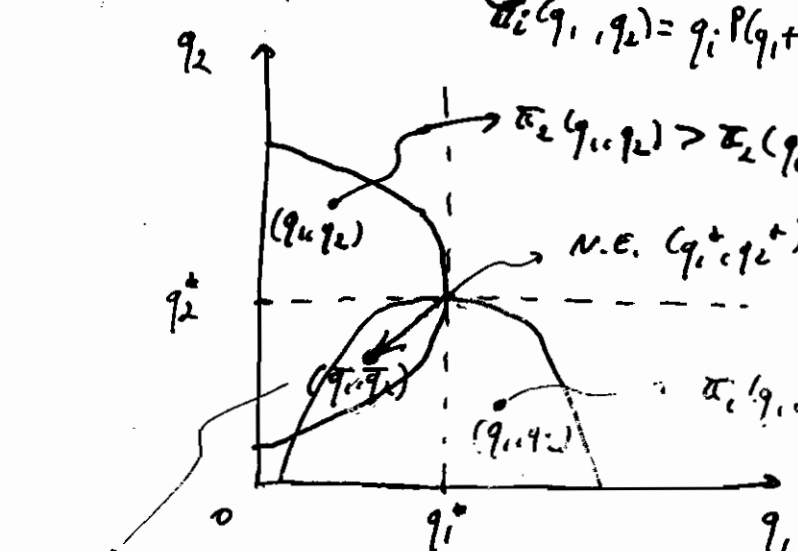
$$\begin{aligned} q_1^* &= b_1(q_2^*) \\ q_2^* &= b_2(q_1^*) \\ q_1^* &= \frac{\alpha - c - q_2^*}{2} \\ q_2^* &= \frac{\alpha - c - q_1^*}{2} \end{aligned}$$

$$(q_1^*, q_2^*) = \left(\frac{\alpha - c}{3}, \frac{\alpha - c}{3}\right)$$

3.1.4 Properties of N.E.:

$$\begin{aligned} q_1^* + q_2^* &= \frac{2}{3}(\alpha - c) \\ P(q_1^* + q_2^*) &= \frac{1}{3}(\alpha + 2c) \end{aligned}$$

$$\pi_i(q_1, q_2) = q_i P(q_1 + q_2) - c_i(q_i)$$



- Exercise 58.1
- Exercise 59.1
- Exercise 59.2
- Exercise 60.1
- Exercise 60.2
- Exercise 61.1
- Exercise 62.1 G

$$\begin{aligned} \pi_1(\bar{q}_1, \bar{q}_2) &> \pi_1(q_1^*, q_2^*) \\ \pi_2(\bar{q}_1, \bar{q}_2) &> \pi_2(q_1^*, q_2^*) \end{aligned}$$

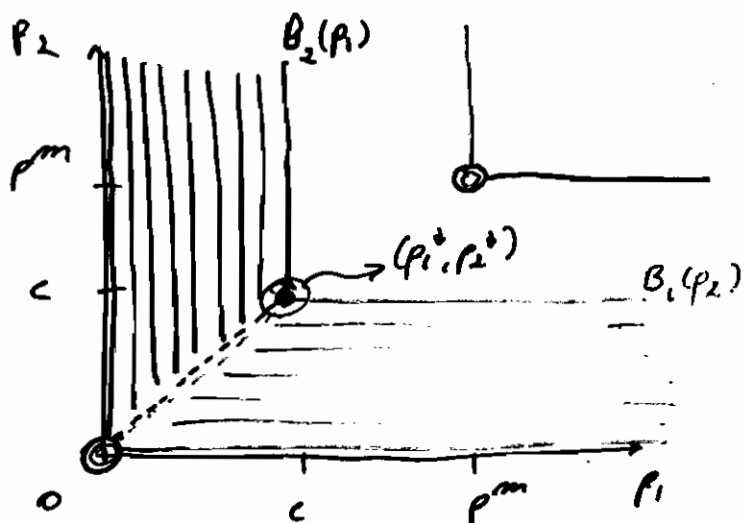
More generally such a (\bar{q}_1, \bar{q}_2) exists when $\pi_i(q_1, q_2) = f_i(q_i, q_1 + q_2)$ (and f_i str. decreasing w.r. to q_i)

- Exercise 63.1

Best response functions:

$$B_1(p_2) = \begin{cases} (p_2, +\infty) & \text{if } p_2 < c \\ [p_2, +\infty) & \text{if } p_2 = c \\ \emptyset & \text{if } c < p_2 \leq p^m \\ \{p^m\} & \text{if } p_2 > p^m \end{cases}$$

$$B_2(p_1) = \begin{cases} (p_1, +\infty) & \text{if } p_1 < c \\ [p_1, +\infty) & \text{if } p_1 = c \\ \emptyset & \text{if } c < p_1 \leq p^m \\ \{p^m\} & \text{if } p_1 > p^m \end{cases}$$



Nash Equilibrium: (p_1^*, p_2^*)
solution of

$$\begin{cases} p_1^* \in B_1(p_2^*) \\ p_2^* \in B_2(p_1^*) \end{cases}$$

$$(p_1^*, p_2^*) = (c, c)$$

Exercise 67.1

Exercise 67.2

Exercise 68.1

Exercise 68.2

Exercise 69.1 G

3.2-3 Discussion

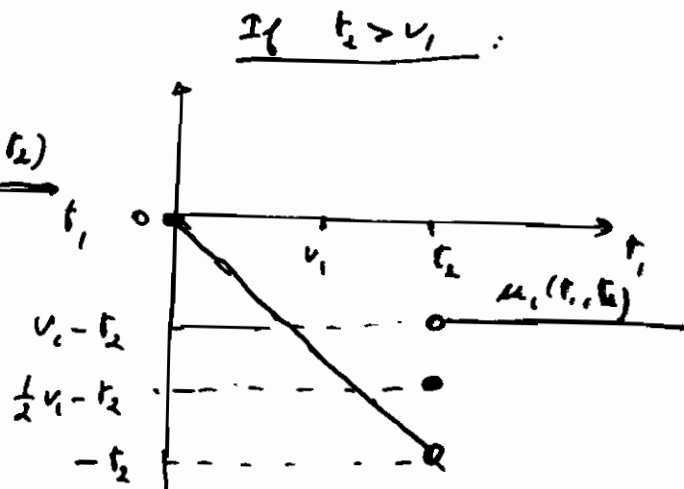
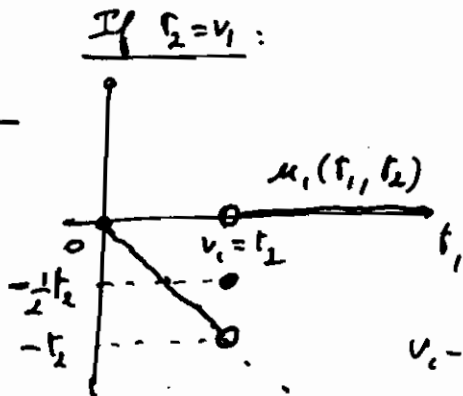
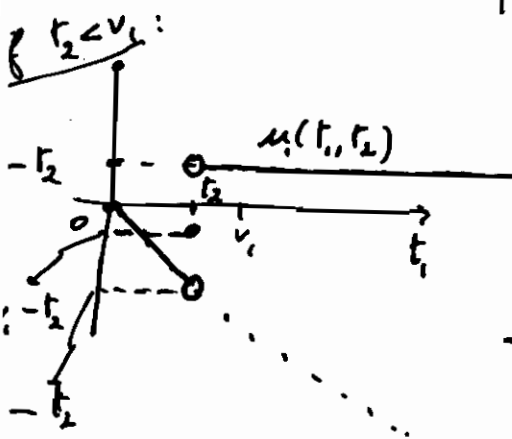
3.4 The war of attrition

Players: $I = \{1, 2\}$

$0 < v_i = \text{player } i \text{'s valuation}$

Actions: $A_i = A_2 = [0, +\infty)$

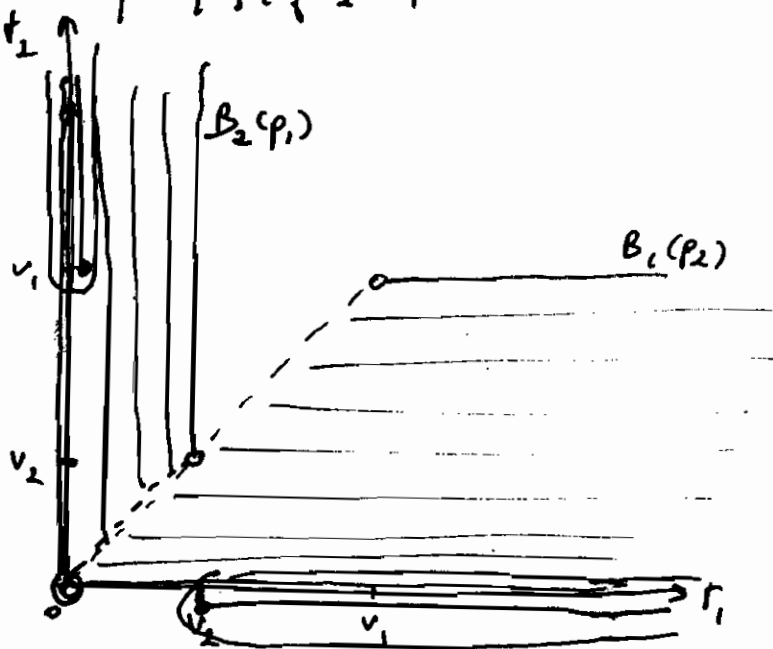
Preferences: $u_i(t_1, t_2) = \begin{cases} -t_i, & \text{if } t_i < t_j \\ \frac{1}{2}v_i - t_i, & \text{if } t_i = t_j \\ v_i - t_j, & \text{if } t_i > t_j \end{cases} \quad i \neq j$



Best response functions:

$$B_1(t_2) = \begin{cases} (t_2, +\infty), & \text{if } t_2 < v_1 \\ \{0\} \cup (t_2, +\infty), & \text{if } t_2 = v_1 \\ \{0\}, & \text{if } t_2 > v_1 \end{cases}$$

$$B_2(t_1) = \begin{cases} (t_1, +\infty), & \text{if } t_1 < v_2 \\ \{0\} \cup (t_1, +\infty), & \text{if } t_1 = v_2 \\ \{0\}, & \text{if } t_1 > v_2 \end{cases}$$



Set of Nash Equilibria:

$$\{(0, t_2) \mid t_2 > v_1\} \cup \{(t_1, 0) \mid t_1 > v_2\}$$

Exercise 79.1

Exercise 79.2

Exercise 80.1

Exercise 80.2

3.5.2 Second-price sealed-bid auction

Players: $P = \{1, \dots, n\}$

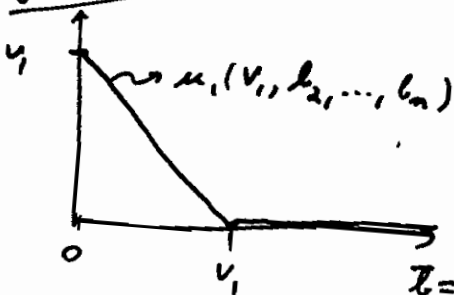
Actions: $A_1 = \dots = A_n = [0, +\infty)$

Bidder i 's valuation = $v_i > 0$
 Assume: $v_1 > v_2 > \dots > v_n$

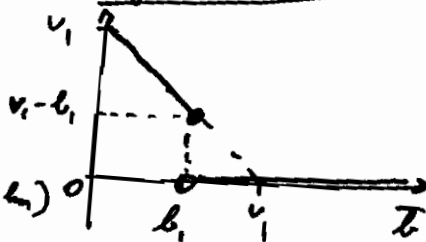
Preferences: $u_i(b_1, \dots, b_n) = v_i - \max_{j \neq i} b_j$, if $b_i = \max(b_1, \dots, b_n)$ and $i \leq k$, for all k s.t. $b_k = \max(b_1, \dots, b_n)$
 $= 0$, otherwise

Examples of N.E.: (v_1, v_2, \dots, v_n)
 $(v_1, 0, 0, \dots, 0)$
 $(v_2, v_1, 0, \dots, 0)$
 $(0, v_1, 0, \dots, 0)$
 $(0, 0, \dots, 0, v_1)$

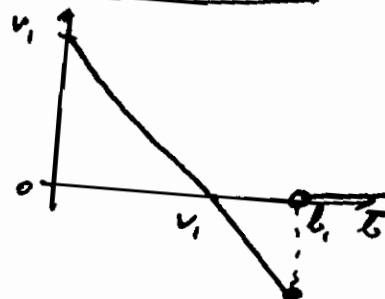
if $b_i = v_i$:



if $b_i < v_i$:



if $b_i > v_i$:



$b_i = v_i$ weakly dominates all the other bids.

"Distinguished" N.E.: $(b_1^*, \dots, b_n^*) = (v_1, \dots, v_n)$

Exercise 84.1

Exercise 85.1

Exercise 86.1

Set of N.E. = $\{(b_1, b_2) \mid b_1 \leq v_2 \text{ and } b_2 \geq v_1\}$
 $\cup \{(b_1, b_2) \mid b_1 \geq v_2, b_1 \geq b_2, \text{ and } b_2 \leq v_1\}$.

3.5.3 First-price sealed-bid auction

$$\begin{cases} \text{Bidder } i \text{'s valuation} = v_i \\ v_1 > v_2 > \dots > v_n > 0 \end{cases}$$

Players: $P = \{1, \dots, n\}$

Actions: $A_1 = \dots = A_n = [0, +\infty)$

Preferences: $u_i(b_1, \dots, b_n) = v_i - b_i$, if $b_i = \max(b_1, \dots, b_n)$
 and $i \leq k$, for all k s.t. $b_k = \max(b_1, \dots, b_n)$
 $= 0$, otherwise.

Examples of N.E.: $(v_1, v_1, v_3, \dots, v_n)$
 $(v_2, v_2, 0, \dots, 0)$
 $(w, w, v_n, \dots, v_n) \quad v_2 < w < v_1$
 \vdots

Exercise 86.2

Exercise 87.1

Set of N.E.

$$= \{ (b_1, b_1, b_3, \dots, b_n) \mid v_2 \leq b_1 \leq v_1, \text{ and } b_k \leq b_1 \text{ for all } k \geq 3 \}$$

For bidder 1:

any bid $b_1' > v_1$ is weakly dominated by $b_1 = v_1$
 the bid $b_1' = v_1$ is weakly dominated by $b_1 < v_1$

in the case of a small monetary unit $\epsilon > 0$:

$(v_2 - \epsilon, v_2 - \epsilon, b_3, \dots, b_n)$ where $b_k \leq v_2 - \epsilon$, for all $k \geq 3$,
 are the only N.E. with bids that are not weakly dominated

if $\epsilon \rightarrow 0$

"Distinguished" Nash Equilibria: $(v_2, v_2, b_3, \dots, b_n)$, $b_k \leq v_2$
 for all $k \geq 3$

The distinguished N.E. of the second-price and the first-price auctions yield the same outcome.

Uncertain valuations

Common valuations

All-pay auctions

Exercise 89.1

Multi-unit auctions:

Discriminatory auction

Uniform-price auction

Vickrey auction

Exercise 90.1 G

(Exercise 90.2 G)

Exercise 90.3

Bidding as an auction

Exercise 91.1

4.1 Introduction

4.1.1 Stochastic steady states

4.1.2 Example

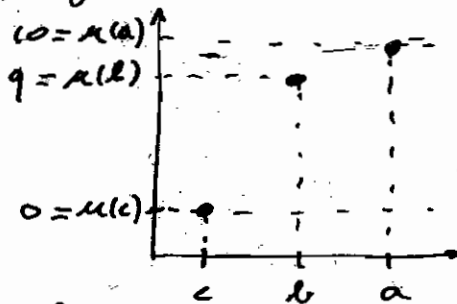
4.1.3 Expected payoffs

$\frac{1}{2} \quad \frac{1}{2}$

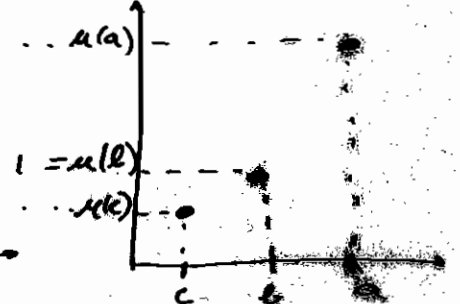
	H	T
$\frac{1}{2} \rightarrow$ H	1, -1	-1, 1
$\frac{1}{2} \rightarrow$ T	-1, 1	1, -1

Exercise 106.1

Von Neumann - Morgenstern preferences
Bernoulli payoff function



Bernoulli payoff function for a person very averse to risk



Bernoulli payoff function for a person not averse to risk

4.2 Strategic games in which players may randomize

Definition 106.1 Strategic game with VNM preferences

- Set of Players
- for each player, a set of actions
- for each player, VNM preferences over lotteries of action profiles

P

$A_i, i \in P$

Bernoulli payoff function

$u_i, i \in P$

Example:

	Q	F
Q	2, 2	0, 3
F	3, 0	1, 1

	Q	F
Q	3, 3	0, 4
F	4, 0	1, 1

As games with ordinal preferences:

=

As games with VNM preferences:

≠

Exercise 106.2

4.3 Mixed strategy Nash equilibrium

4.3.1 Mixed strategies

Definition 107.1: Mixed strategy

[A mixed strategy α_i of player i
is a probability distribution over A_i .

$$\alpha_i \in \Delta(A_i)$$

[A mixed strategy α_i is pure iff

there exists $a_i \in A_i$ s.t. $\alpha_i(a_i) = 1$

$\alpha_i(a'_i) = 0$, for all $a'_i \in A_i$ s.t. $a'_i \neq a_i$

4.3.2 Equilibrium

Definition 108.1: Mixed strategy N.E. of strategic game with vNM preferences

Let $G = (P, (A_i), (u_i))$ be a strategic game with vNM preferences

Let α^* be a mixed strategy profile of G ($\alpha^* \in \prod_{i \in P} \Delta(A_i)$)

α^* is a (mixed strategy) N.E. iff $V_i(\alpha^*) \geq V_i(\alpha_i, \alpha_{-i}^*)$, for all
 $\alpha_i \in \Delta(A_i)$
and all $i \in P$.

⚡
player i 's expected payoff

4.3.3 Best response functions

$B_i(\alpha_{-i}) = \{ \alpha_i \in \Delta(A_i) \mid V_i(\alpha_i, \alpha_{-i}) \geq V_i(\alpha'_i, \alpha_{-i}), \text{ for all } \alpha'_i \text{ in } \Delta(A_i) \}$

Proposition: α^* is NE iff $\alpha_i^* \in B_i(\alpha_{-i}^*)$, for all $i \in P$.

Two-layer two-action games: $\alpha_2 = (q, 1-q)$
 $q = \alpha_2(L) \quad \alpha_2(R) = 1-q$

Bernoulli payoff

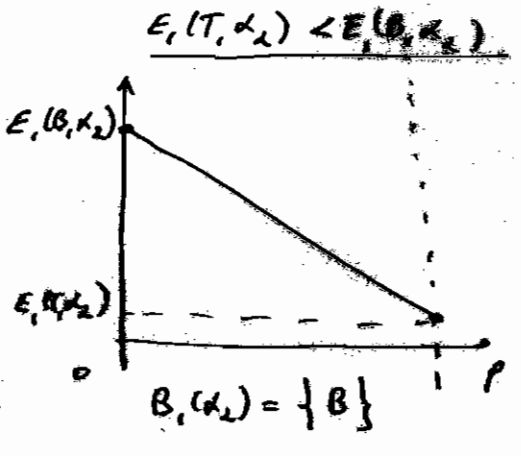
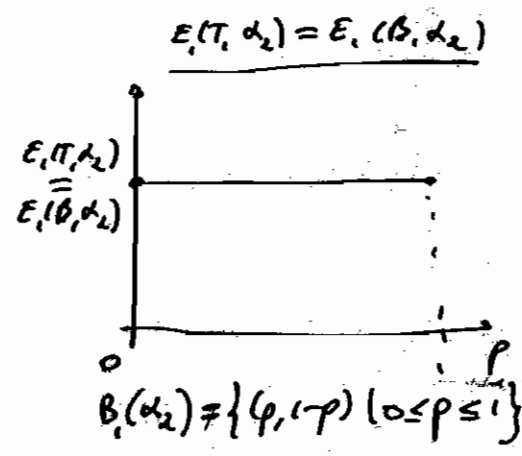
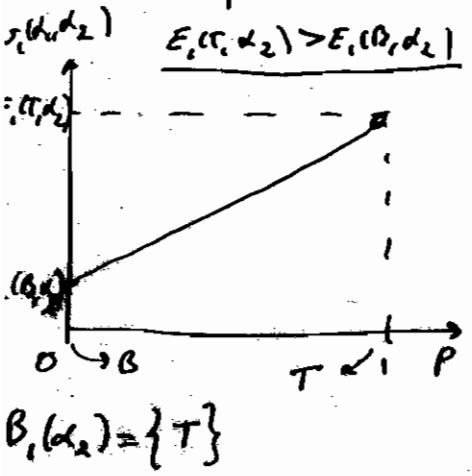
$p = \alpha_1(T) \rightarrow T$
 $(p, 1-p) = \alpha_1 \rightarrow B$
 $1-p = \alpha_1(B) \rightarrow B$

	L	R
T	pq	$p(1-q)$
B	$(1-p)q$	$(1-p)(1-q)$

	L	R
T	$u_1(T,L), u_2(T,L)$	$u_1(T,R), u_2(T,R)$
B	$u_1(B,L), u_2(B,L)$	$u_1(B,R), u_2(B,R)$

Expected payoffs:

$$\begin{aligned}
 V_1(\alpha_1, \alpha_2) &= pq u_1(T,L) + p(1-q) u_1(T,R) + (1-p)q u_1(B,L) + (1-p)(1-q) u_1(B,R) \\
 &= p [q u_1(T,L) + (1-q) u_1(T,R)] + (1-p) [q u_1(B,L) + (1-q) u_1(B,R)] \\
 &= p \overbrace{E_1(T, \alpha_2)} + (1-p) \overbrace{E_1(B, \alpha_2)}
 \end{aligned}$$



Exercise 110.1
 Exercise 111.1

1) Matching Pennies

H	1, -1	-1, 1
T	-1, 1	1, -1

	q	1-q
H	1, -1	-1, 1
T	-1, 1	1, -1

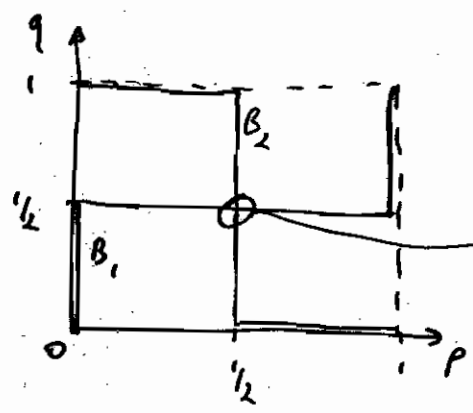
$E_1(H, q) = q \cdot 1 + (1-q) \cdot (-1) = 2q - 1$
 $E_1(T, q) = q \cdot (-1) + (1-q) \cdot 1 = 1 - 2q$

$B_1(q) = \begin{cases} 0 & \text{if } q < \frac{1}{2} \\ [0, 1] & \text{if } q = \frac{1}{2} \\ 1 & \text{if } q > \frac{1}{2} \end{cases}$

	H	T
p	1, -1	-1, 1
1-p	-1, 1	1, -1

$E_2(H, p) = p(-1) + (1-p) \cdot 1 = 1 - 2p$
 $E_2(T, p) = p \cdot 1 + (1-p)(-1) = 2p - 1$

$B_2(p) = \begin{cases} 1 & \text{if } p < \frac{1}{2} \\ [0, 1] & \text{if } p = \frac{1}{2} \\ 0 & \text{if } p > \frac{1}{2} \end{cases}$



N.E.: $(p^*, q^*) = (\frac{1}{2}, \frac{1}{2})$

2) Das

	B	S
B	2, 1	0, 0
S	0, 0	1, 2

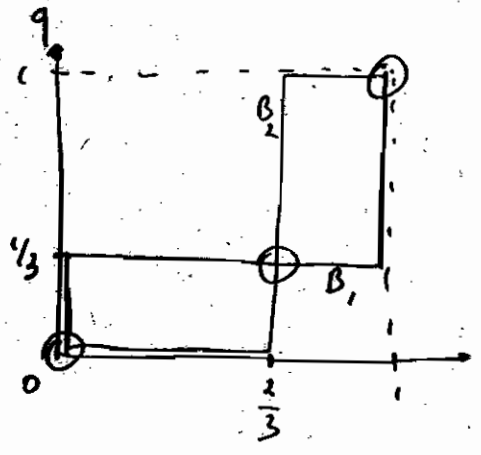
$E_1(B, q) = q \cdot 2 + (1-q) \cdot 0 = 2q$
 $E_1(S, q) = q \cdot 0 + (1-q) \cdot 1 = 1 - q$

$B_1(q) = \begin{cases} 0 & \text{if } q < \frac{1}{3} \\ [0, 1] & \text{if } q = \frac{1}{3} \\ 1 & \text{if } q > \frac{1}{3} \end{cases}$

	B	S
p	2, 1	0, 0
1-p	0, 0	1, 2

$E_2(B, p) = p \cdot 1 + (1-p) \cdot 0 = p$
 $E_2(S, p) = p \cdot 0 + (1-p) \cdot 2 = 2 - 2p$

$B_2(p) = \begin{cases} 0 & \text{if } p < \frac{2}{3} \\ [0, 1] & \text{if } p = \frac{2}{3} \\ 1 & \text{if } p > \frac{2}{3} \end{cases}$



N.E.: $(\frac{2}{3}, \frac{1}{3})$, $(1, 1)$
 (S, S) (B, B)

$$v_i(\alpha) = \sum_{a_i \in A_i} \alpha_i(a_i) E_i(a_i, \alpha_{-i})$$

⇔

Proposition: characterization of mixed strategy NE of finite games

α^* is a N.E. iff. for all $i \in P$:

$$E_i(a_i, \alpha_{-i}^*) = E_i(a_i', \alpha_{-i}^*) \geq E_i(a_i'', \alpha_{-i}^*), \text{ for all } a_i, a_i', a_i'' \in A_i$$

s.t.

$$\alpha_i(a_i) \geq 0, \alpha_i(a_i) \geq 0$$

$$\alpha_i(a_i) = 0$$

equilibrium conditions

[if α^* is a N.E., then $v_i(\alpha^*) = E_i(a_i, \alpha_{-i}^*)$, for all $i \in P$ and all $a_i \in A_i$
s.t. $\alpha_i^*(a_i) > 0$.

Example:

	L(0)	C(1/3)	R(2/3)
(3/4) T	2, 2	3, 3	1, 1
(0) M	0, 0	0, 0	2, 0
(1/4) B	0, 4	5, 1	0, 7

$$\alpha^* = \left(\left(\frac{3}{4}, 0, \frac{1}{4} \right), \left(0, \frac{1}{3}, \frac{2}{3} \right) \right)$$

$$\begin{cases} E_1(T, \alpha_2^*) = \frac{1}{3} \cdot 3 + \frac{2}{3} \cdot 1 = \frac{5}{3} \\ E_1(M, \alpha_2^*) = \frac{1}{3} \cdot 0 + \frac{2}{3} \cdot 2 = \frac{4}{3} \\ E_1(B, \alpha_2^*) = \frac{1}{3} \cdot 5 + \frac{2}{3} \cdot 0 = \frac{5}{3} \end{cases} \Rightarrow \begin{cases} E_1(T, \alpha_2^*) = E_1(B, \alpha_2^*) \\ > E_1(M, \alpha_2^*) \end{cases}$$

$$\begin{cases} E_2(L, \alpha_1^*) = \frac{3}{4} \cdot 2 + \frac{1}{4} \cdot 4 = \frac{5}{2} \\ E_2(C, \alpha_1^*) = \frac{3}{4} \cdot 3 + \frac{1}{4} \cdot 1 = \frac{5}{2} \\ E_2(R, \alpha_1^*) = \frac{3}{4} \cdot 1 + \frac{1}{4} \cdot 7 = \frac{5}{2} \end{cases} \Rightarrow \begin{cases} E_2(C, \alpha_1^*) = E_2(R, \alpha_1^*) \\ > E_2(L, \alpha_1^*) \end{cases}$$

α^* is a N.E.

and

$$v_1(\alpha^*) = \frac{5}{3}, v_2(\alpha^*) = \frac{5}{2}$$

Exercise 117.2

Exercise 118.1

(Exercise 118.2 G)

Exercise 118.3

4.3.5 Existence of equilibrium in pure strategies

Proposition Existence of mixed strategy NE in finite games

Let $G = (P, (A_i), (u_i))$ be a strategic game with vNM preferences s.t. $\#A_i < +\infty$, for all $i \in P$.

Then, there exists a (mixed strategy) NE α^* of G .

4.4 Dominated Actions

Definition 120.1: Strict domination

Let $G = (P, (A_i), (u_i))$ be a strategic game with vNM preferences.

Let i, a'_i, a_i be s.t. $i \in P, a'_i \in A_i, a_i \in A_i$.

a_i strictly dominates a'_i iff
$$u_i(a_i, a_{-i}) > u_i(a'_i, a_{-i}), \text{ for all } a_{-i} \in A_{-i}$$

Example:

$u_i(a_1, a_2)$:

	L	R
T	1	1
A	4	0
B	0	3

$(0, \frac{1}{2}, \frac{1}{2})$ st. dominates T.

Exercise 120.2

Exercise 120.3

Proposition:

A strictly dominated action is not used with positive probability in any mixed strategy N.E.

Definition 121.1: Weak domination $(u_i(a_i, a_{-i}))$

a_i weakly dominates a'_i iff
$$u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}), \text{ for all } a_{-i} \in A_{-i}$$

and
there exists $a'_{-i} \in A_{-i}$ s.t.
$$u_i(a_i, a'_{-i}) > u_i(a'_i, a'_{-i}).$$

Exercise 121.2

Proposition: Existence of mixed strategy NE with no weakly dominated strategies in finite games

Let $G = (P, (A_i), (u_i))$ be a strategic game with vNM preferences s.t. $\#A_i < +\infty$, for all $i \in P$.

Then, there exists a NE α^* of G s.t. α^* is not weakly dominated, for all $i \in P$.

4.5 Pure equilibria when randomization is allowed

Let $G' = (P, (A_i), (u_i))$ be a strategic game with VNM preferences ^{Bernoulli payoff function}

Let $G = (P, (A_i), (u_i))$ be the corresponding strategic game with ordinal preferences

Proposition 12.2 Pure strategy equilibria survive when randomization is allowed

Let a^* be a NE of G .

Let α^* be the (mixed) strategy profile of G' s.t. for all $i \in P$,

$$\alpha_i^*(a_i^*) = 1, \alpha_i^*(a_i') = 0 \text{ for all } a_i' \in A_i$$

$$a_i' \neq a_i^*$$

Then α^* is a mixed strategy NE of G' .

Proposition 12.3.1 Pure strategy equilibria survive when randomization is prohibited.

Let α^* be a (mixed) strategy NE of G' and let a^* be a strategy profile of G s.t. $\alpha_i^*(a_i^*) = 1, \alpha_i^*(a_i') = 0$ for all $a_i' \in A_i$ s.t. $a_i' \neq a_i^*$.

for all $i \in P$

Then a^* is a NE of G .

(4.6 Expert diagrams)

4.7 Equilibrium in a single population

Definition 12.9.1 : symmetric 2-player strategic game with VNM preferences.

Let $G = (P = \{1, 2\}, (A_i), (u_i))$ be a strategic game with VNM preferences between 2 players.

G is symmetric iff
$$\begin{cases} A_1 = A_2 \\ u_1(a_1, a_2) = u_2(a_2, a_1), \text{ for all } a_1, a_2 \in A_1 = A_2 \end{cases}$$

Definition 12.9.2 : symmetric mixed strategy NE

Let $G = (P, (A_i), (u_i))$ be a strategic game with VNM preferences s.t. $A_1 = \dots = A_n$

Let α^* be a mixed strategy profile of G .

α^* is a symmetric mixed strategy NE of G iff
$$\begin{cases} \alpha^* \text{ is a mixed strategy NE of } G \\ \alpha_1^* = \dots = \alpha_n^* \end{cases}$$

Ex 10:

	L	R
L	1,1	0,0
R	0,0	1,1

Symmetric NE:

$$((1,0), (1,0)) = (L, L)$$

$$((0,1), (0,1)) = (R, R)$$

- pure strategy NE

$$((\frac{1}{2}, \frac{1}{2}), (\frac{1}{2}, \frac{1}{2}))$$

	X	Y
X	0,0	1,1
Y	1,1	0,0

Symmetric NE:

$$((\frac{1}{2}, \frac{1}{2}), (\frac{1}{2}, \frac{1}{2}))$$

Proposition 130.1 Existence of symmetric NE in symmetric finite games

Let $G = (P = \{1, 2\}, (A_i), (a_i))$ be a symmetric 2-player strategic game with vNM preferences s.t. $\#A_1 = \#A_2 < +\infty$.

Then, there exists a symmetric mixed strategy profile α^* of G .

Exercise 130.2

Exercise 130.3

4.8 Illustration

Players: $P = \{1, \dots, n\}$

Actions: $A_1 = \dots = A_n = \{C, D\}$

Preferences: $u_i(C, \dots, D) = 0$, $u_i(C, a_{-i}) = v - c$, $u_i(D, a_{-i}) = v$
 $(D, a_{-i}) \neq (D, \dots, D)$

Bernoulli
 payoff function

for all $i = 1, \dots, n$
 with $v > c > 0$.

n pure N.E.: (C, D, \dots, D) , (D, C, D, \dots, D) , \dots , (D, \dots, D, C)

not symmetric

Symmetric mixed strategy NE: $\alpha^* = (\alpha_1^*, \dots, \alpha_m^*)$
 with $\alpha_i^* = \dots = \alpha_m^*$.

Let $\alpha_i^*(c) = \dots = \alpha_m^*(c) = p$, with $0 < p < 1$.

Equilibrium condition: $E_i(c, \alpha_{-i}^*) = E_i(d, \alpha_{-i}^*)$

$$v - c = 0 \cdot \text{Prob} \{ \text{no player } j \neq i \text{ calls} \} + v \cdot p \{ \text{at least one player } j \neq i \text{ call} \}$$

$$\Downarrow$$

$$v - c = v (1 - \text{Prob} \{ \text{no player } j \neq i \text{ calls} \})$$

$$\Downarrow$$

$$\frac{c}{v} = \text{Prob} \{ \text{no player } j \neq i \text{ calls} \}$$

$$\Rightarrow \frac{c}{v} = (1 - p)^{m-1}$$

$$\Rightarrow p = 1 - \left(\frac{c}{v}\right)^{\frac{1}{m-1}}$$

[Symmetric N.E. α^*
 with $\alpha_i^* = \left(1 - \left(\frac{c}{v}\right)^{\frac{1}{m-1}}, \left(\frac{c}{v}\right)^{\frac{1}{m-1}}\right)$
 for all $i = 1, \dots, m$]

Remarks:

- $\alpha_i^*(c) = p = 1 - \left(\frac{c}{v}\right)^{\frac{1}{m-1}} \quad \downarrow \text{ if } m \uparrow$

- $\text{Prob} \{ \text{no one calls} \} = \text{Prob} \{ i \text{ does not call} \} \cdot \text{Prob} \{ \text{no player } j \neq i \text{ call} \}$
 $= \left(\frac{c}{v}\right)^{\frac{1}{m-1}} \cdot \frac{c}{v} \quad \uparrow \text{ if } m \uparrow$

Exercise 132.2

Exercise 132.3

(4.9 Formation of players' beliefs)

4.10 Finding all mixed strategy NE

For each (S_1, \dots, S_m) s.t. $S_i \subseteq A_i$ and $S_i \neq \emptyset$, for all i ,

look for α^* s.t. $\alpha_i^*(a_i) \geq 0$ and $\alpha_i^*(a_i') = 0$, for all $a_i \in S_i, a_i' \notin S_i$
 α^* satisfies equilibrium conditions

Example 138.1

Exercise 139.1

Example 139.2

	B	S	X
B	4, 2	0, 0	0, 1
S	0, 0	2, 4	1, 3

#S₁ = #S₂ = 1: Look for pure strategy NE.
 (B, B) (S, S)

#S₁ = 1, #S₂ = 2:

S₁ = {B}: $\mu_2(B, B) = 2 \neq \mu_2(B, S) = 0 \neq \mu_2(B, X) = 1$

⇒ "1st equilibrium condition" cannot be satisfied.
 ⇒ no such NE

S₁ = {S}: $\mu_2(S, B) = 0 \neq \mu_2(S, S) = 4 \neq \mu_2(S, X) = 3$

⇒ "1st equilibrium condition" cannot be satisfied.
 ⇒ no such NE

#S₁ = 2, #S₂ = 1:

S₂ = {B}: $\mu_1(B, B) = 4 \neq \mu_1(S, B) = 0$ → no such NE

S₂ = {S}: $\mu_1(B, S) = 0 \neq \mu_1(S, S) = 2$ → no such NE

S₂ = {X}: $\mu_1(B, X) = 0 \neq \mu_1(S, X) = 1$ → no such NE

#S₁ = 2, #S₂ = 2:

⇓
S₁ = {B, S}
 $\alpha_1^*(B) = p \in (0, 1)$

S₂ = {B, S}: $\alpha_2^*(B) = q \in (0, 1)$

1st equ. cond: $E_2(B, \alpha_1^*) = E_2(S, \alpha_1^*) \rightarrow 2p = 4(1-p) \rightarrow p = \frac{2}{3}$

2^d —————: $E_2(S, \alpha_1^*) \geq E_2(X, \alpha_1^*) \rightarrow 4(1-p) \geq p + 3(1-p) \rightarrow 4 \geq 4 - 2p \rightarrow p \geq 0$

for player 2

no such NE

$$S_2 = \{0, x\} : \alpha_2^*(B) = q \in (0, 1)$$

$$E_2(B, \alpha_1^*) = E_2(x, \alpha_1^*) \rightarrow 2p = p + 3(1-p) \rightarrow p = \frac{3}{4}$$

$$E_2(x, \alpha_1^*) \geq E_2(s, \alpha_1^*) \rightarrow p + 3(1-p) \geq 4(1-p) \quad \frac{6}{4} \geq 4 \cdot \frac{1}{4}$$

$$\rightarrow \alpha_1^* = \left(\frac{3}{4}, \frac{1}{4}\right)$$

$$1^{st} \text{ eq. cond.} : E_1(B, \alpha_2^*) = E_1(s, \alpha_2^*) \rightarrow 4q = 1 - q \rightarrow q = \frac{1}{5}$$

$$2^{nd} \text{ —————} : \text{ —————}$$

for player 1

$$\rightarrow \alpha_2^* = \left(\frac{1}{5}, 0, \frac{4}{5}\right)$$

$$N.E. : \left(\left(\frac{3}{4}, \frac{1}{4}\right), \left(\frac{1}{5}, 0, \frac{4}{5}\right)\right)$$

$$S_2 = \{s, x\} : \alpha_2^*(s) = q \in (0, 1)$$

$$\mu_1(B, s) = 0 < \mu_1(s, s) = 2 \Rightarrow E_1(B, \alpha_2^*) < E_1(s, \alpha_2^*)$$

$$\mu_1(B, x) = 0 < \mu_1(s, x) = 1$$

1st eq. cond. for player 1 is not satisfied

↳ no such NE

$$\#S_1 = 2, \#S_2 = 3 : S_1 = \{B, s\}, S_2 = \{B, s, x\}$$

$$\alpha_1^*(B) = p \in (0, 1)$$

$$1^{st} \text{ eq. cond. for player 2: } E_2(B, \alpha_1^*) = E_2(s, \alpha_1^*) = E_2(x, \alpha_1^*)$$

$$2^{nd} \text{ —————} : \text{ —————}$$

$$2p = 4(1-p) = p + 3(1-p)$$

$$p = \frac{2}{3} \neq \frac{1}{2} = p$$

↳ no such NE

$$\Rightarrow \underline{3 \text{ NE}} : \left[\begin{array}{l} ((1, 0), (1, 0, 0)) \rightarrow (B, B) \\ ((0, 1), (0, 1, 0)) \rightarrow (s, s) \\ \left(\left(\frac{3}{4}, \frac{1}{4}\right), \left(\frac{1}{5}, 0, \frac{4}{5}\right)\right) \end{array} \right.$$

Exercise 141.1

Exercise 141.2

(Exercise 141.3 G)

Exercise 142.1

Chapter 5: Extensive games with perfect information:
Theory

5.1 Extensive games with perfect information

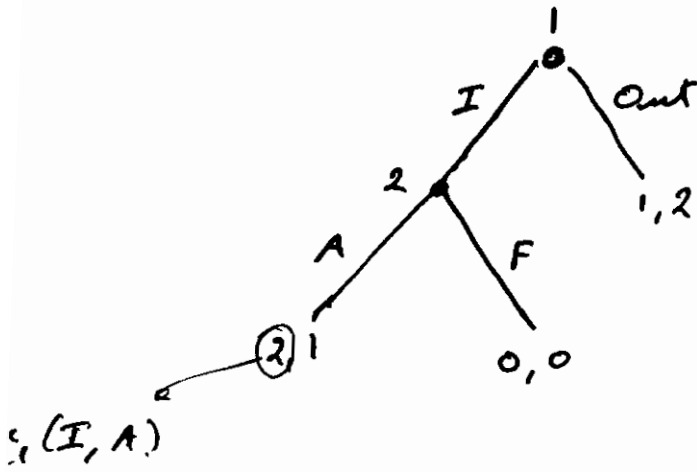
Definition 155.1 Extensive game with perfect information

- Set of players N
- Set of terminal histories Z
- A player function $P: \{ \text{proper subhistories} \} \rightarrow N$
 $h \rightarrow P(h) \in N$
- for each player, preferences over the set of terminal histories \succsim_i over Z
 $\alpha \succ \beta$

Example (Entry game)

- $N = \{1, 2\}$
 1 → challenger
 2 → incumbent
- $Z = \{(I, A), (I, F), \text{Out}\}$
 Acquireses In Fight
 ↓ ↓ ↘
 out
- $H = \{ \text{histories} \}$
 $| = \{ \emptyset, I, O, (I, A), (I, F) \}$
- $P: H \setminus Z \rightarrow N$
 $| = \{ \emptyset, I \}$
 $\left\{ \begin{array}{l} \emptyset \rightarrow P(\emptyset) = 1 \\ I \rightarrow P(I) = 2 \end{array} \right.$
- $\mu_1(I, A) = 2, \mu_1(\text{Out}) = 1, \mu_1(I, F) = 0$
 $\mu_2(\text{Out}) = 2, \mu_2(I, A) = 1, \mu_2(I, F) = 2$

For all $h \in H \setminus Z$, $A(h) = \{ a \mid (h, a) \in H \}$
 ↘ Set of actions available to player moving at h
 Here: $A(\emptyset) = \{ I, \text{out} \}, A(I) = \{ A, F \}$



Exercise 15C.2

5.2 Strategies and outcomes

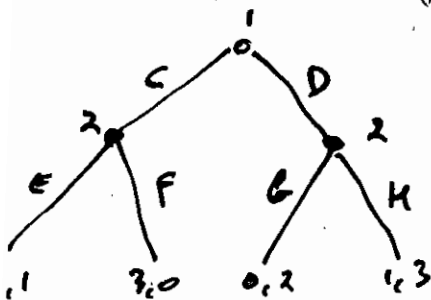
5.2.1 Strategies

Definition 15.1 Strategy

Let (N, Z, P, u_i) be an extensive game with perfect information

s_i is a strategy of player i iff $s_i: \underbrace{\{h \in H \mid Z \mid P(h) = i\}}_{\text{set of histories where player } i \text{ moves}} \rightarrow \bigcup_{h \in H} A(h)$

Example: player i moves



$H \setminus Z = \{\emptyset, C, D\}$ $P(\emptyset) = 1, P(C) = P(D) = 2$

Strategies of Player 1:

$s_i: \{\emptyset\} \rightarrow \{C, D\}$

$\emptyset \rightarrow C$

$s'_i: \{\emptyset\} \rightarrow \{C, D\}$

$\emptyset \rightarrow D$

$A(\emptyset) = \{C, D\}$

$A(C) = \{E, F\}$

$A(D) = \{G, H\}$

Strategies of Player 2:

$s_2: \{C, D\} \rightarrow \{E, F, G, H\}$ EG

$C \rightarrow s_2(C) = E \in \{E, F\}$

$D \rightarrow s_2(D) = G \in \{G, H\}$

$s_2: C \rightarrow E$ EH

$D \rightarrow H$

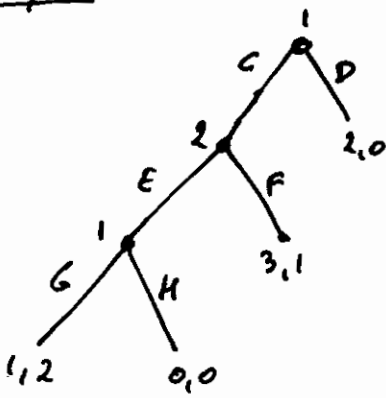
$s_2: C \rightarrow F$ FG

$D \rightarrow G$

$s_2: C \rightarrow F$ FH

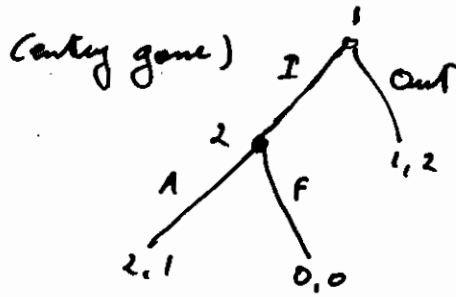
$D \rightarrow H$

Examples:



Player 1's strategies: CG, CH, DG, DH

Player 2's strategies: E, F



Player 1's strategies: I, Out

Player 2's strategies: A, F

Exercise (6.1)

5.2.2 Outcomes

$S = (s_1, \dots, s_m)$ strategy profile

Outcome of $s = O(s) = (a^1, a^2, a^3, \dots) \in Z$

$s_{P(\emptyset)}$

$s_{P(a^1)}$

(if $a^1 \in H \setminus Z$)

$s_{P(a^1, a^2)}$

(if $(a^1, a^2) \in H \setminus Z$)

terminal history if
player follow (s_1, \dots, s_m)

Examples:

- $O(DH, F) = O(DG, F) = O(DH, E) = O(DG, E) = D$
- $O(CG, E) = (C, E, G), O(CH, E) = (C, E, H)$
- $O(CG, F) = O(CH, F) = (C, F)$

5.3 Nash Equilibrium

Definition 6.1.2 Nash equilibrium of extensive game with perfect information
 $\Gamma = (N, Z, P, \mu_i)$ is an extensive game with perfect information.

Let $s^* = (s_1^*, \dots, s_n^*)$ be a strategy profile of Γ

s^* is a N.E. of Γ iff $u_i(O(s^*)) \geq u_i(O(z_i, s_{-i}^*))$, for all

strategy z_i of player i ,
 for all $i \in N$.

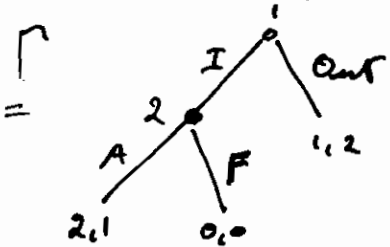
Strategic form of the extensive game Γ

$$\Gamma^{st.} = (N, A_i, \mu_i^{st.}) \rightarrow \mu_i^{st.}(s_1, \dots, s_n) = \mu_i(O(s_1, \dots, s_n))$$

$S_i = \{ \text{strategies of player } i \text{ in } G \}$

s^* is a N.E. of G iff s^* is a N.E. of $\Gamma^{st.}$

Example: (entry game)



$S_1 = \{ \text{strategies of player 1} \} = \{ I, \text{out} \}$

$S_2 = \{ \text{strategies of player 2} \} = \{ A, F \}$

$\Gamma^{st.}$

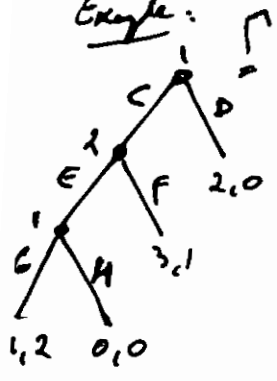
Player 1

		Player 2	
		A	F
Player 1	I	2,1	0,0
	Out	1,2	1,2

$\mu_2(\text{Out})$

$\rightarrow \mu_1(IF), \mu_2(IF)$

N.E.: $\begin{bmatrix} (I, A) \\ (\text{out}, F) \end{bmatrix}$



Player 2

	E	F
CG	1, 2	3, 1
CH	0, 0	3, 1
DG	2, 0	2, 0
DH	2, 0	2, 0

N.E. : (C, H, F)
 (D, G, E)
 (D, H, E)

Exercise 163.1

5.4 Subgame perfect equilibrium

5.4.1 Definitions

Definition 164.1

Subgame of extensive game with perfect information
 Let $\Gamma = (N, Z, P, \mu_i)$ be an extensive game with perfect information

If $h \in H \setminus Z$:

the subgame $\Gamma(h)$ is the extensive game with perfect information
 $(N, Z_h, P_h, \mu_{i,h})$

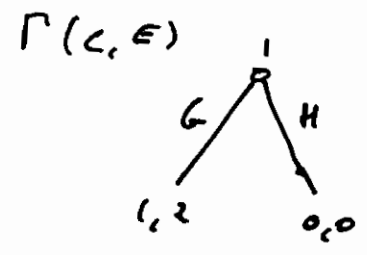
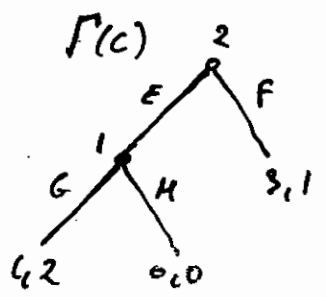
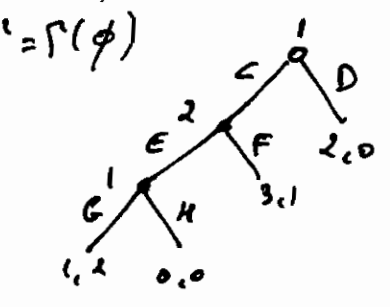
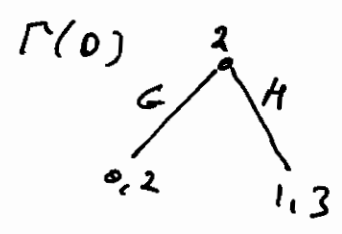
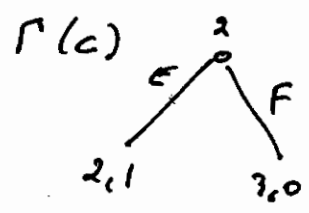
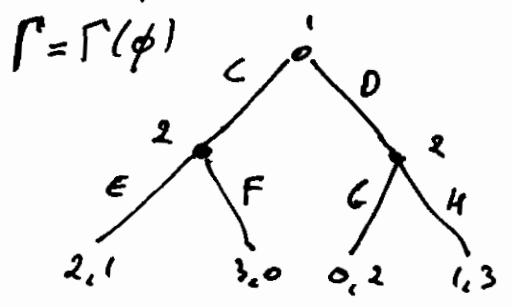
with

$$Z_h = \{ h' \mid (h, h') \in Z \}$$

$$P_h(h') = P(h, h'), \text{ for all } h' \text{ s.t. } (h, h') \in H \setminus Z$$

$$\mu_{i,h}(h') = \mu_i(h, h'), \text{ for all } h' \text{ s.t. } (h, h') \in Z$$

examples:



Exercise 164.2

Definition 16.6.1 Subgame perfect equilibrium of extensive game with perfect information

Let $\Gamma = (N, Z, P, u_i)$ be an extensive game with perfect information.
 Let $s^* = (s_1^*, \dots, s_n^*)$ be a strategy profile of Γ .

s^* is a subgame perfect equilibrium of Γ iff $u_i(O_h(s^*)) \geq u_i(O_h(z_i, s_{-i}^*))$,

for all strategy z_i of player i ,
 for all $h \in H \setminus Z$ s.t. $P(h) = i$,
 for all $i \in N$

where $O_h(s)$ is the outcome of s in $\Gamma(h)$.

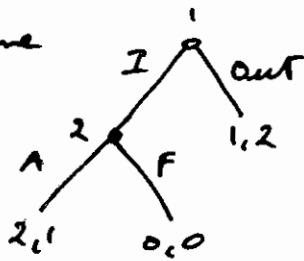
5.4.2 Subgame perfect equilibrium and Nash equilibrium

s^* is a subgame perfect equilibrium of Γ

iff

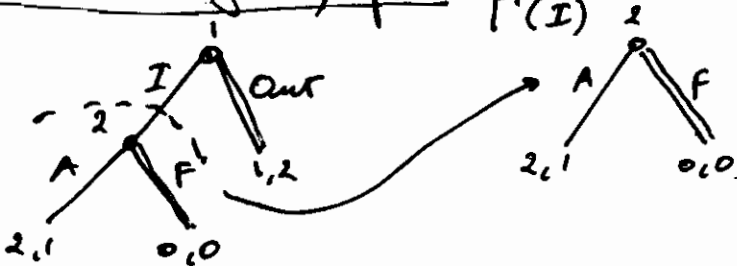
s^*_h is a N.E. of $\Gamma(h)$, for all $h \in H \setminus Z$

Example: entry game



2 N.E.: (I, A)
 (out, F)

(out, F) not subgame perfect:



$h = I, P(I) = 2$

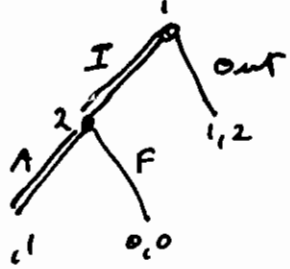
$$u_2(O_I(F, \text{out})) = 0 < 1 = u_2(O_I(A, \text{out}))$$

or

F is not a N.E. of $\Gamma(I)$

\Downarrow
 (out, F) not subgame perfect

(I, A) is subgame perfect:



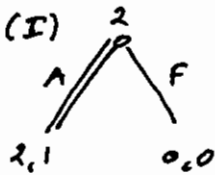
$h = \phi, P(h) = 1$

$\mu_1(O(I, A)) = 2 \geq \mu_1(O(out, A)) = 1$

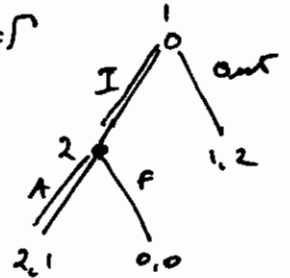
$h = I, P(h) = 2$

$\mu_2(O_I(I, A)) = 1 \geq \mu_2(O_I(I, F)) = 0$

or
A N.E. of $\Gamma(I)$



and (I, A) N.E. of $\Gamma(\phi) = \Gamma$

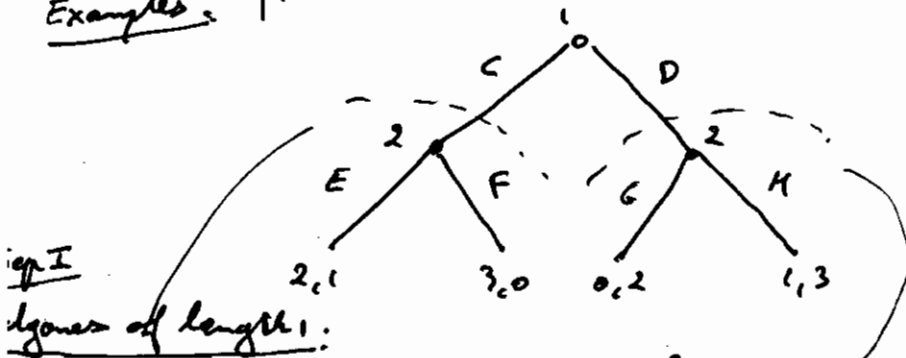


↳
(I, A) is subgame perfect.

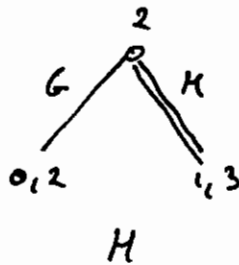
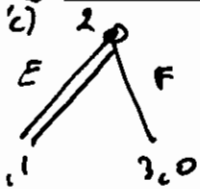
Exercise 168.1

S.S Finding subgame perfect equilibria of finite horizon games: backward induction

Examples: Γ

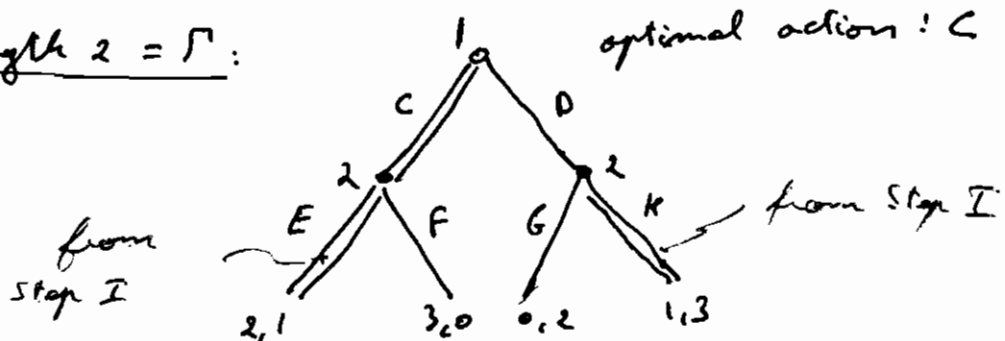


Step I
subgames of length 1:

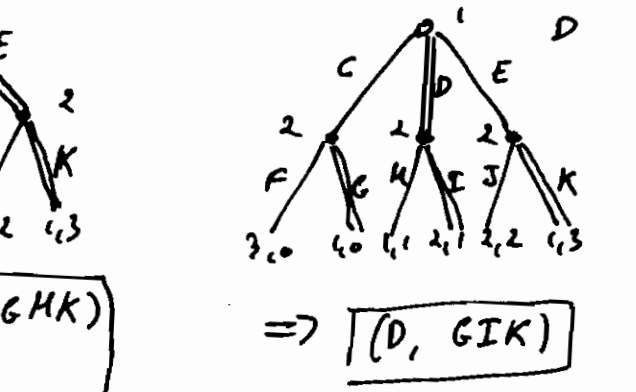
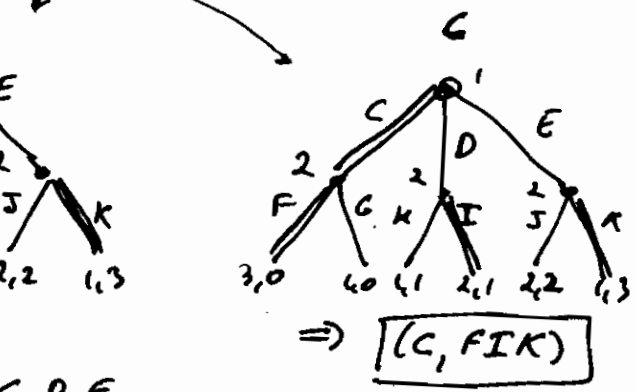
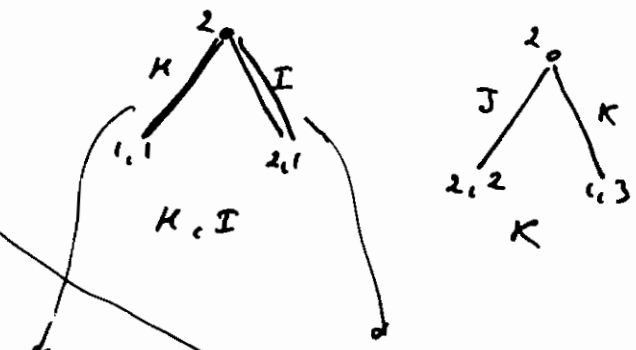
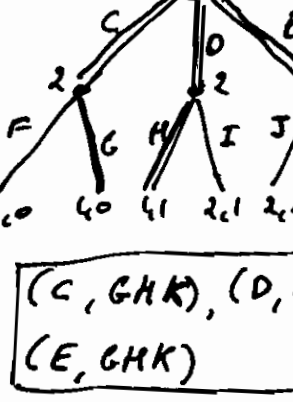
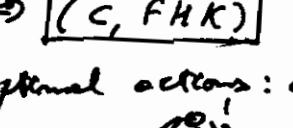
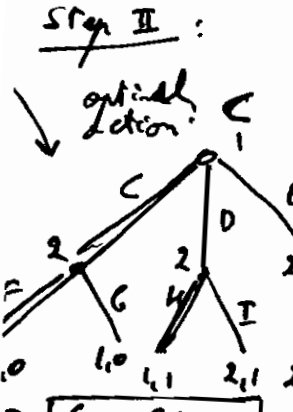
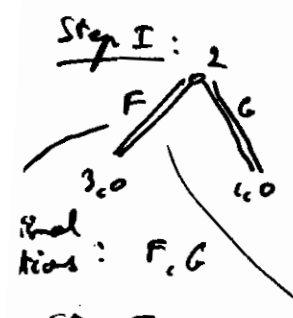
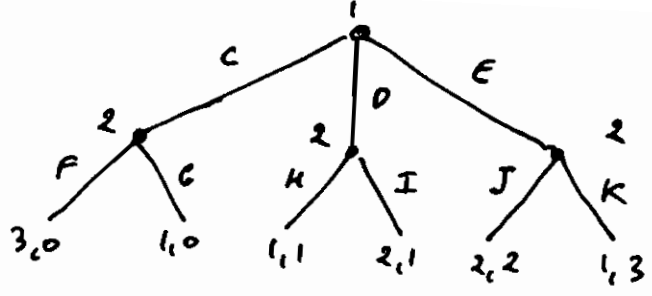


optimal actions: E, H

Step II Subgame of length 2 = Γ:



→ (C, EH)



Proposition 172.1: Subgame perfect equilibrium of finite horizon games and backward induction

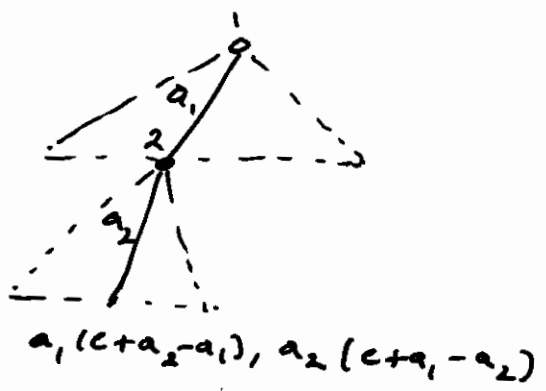
[If Γ is a finite horizon extensive game with perfect information, {subgame perfect equilibria of Γ } = {results of the procedure of backward induction applied to Γ }

Proposition 173.1: Existence of subgame perfect equilibrium

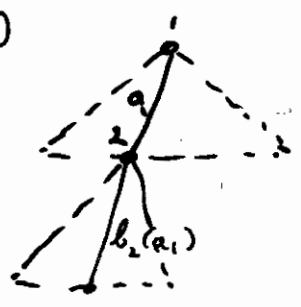
[If Γ is a finite extensive game with perfect information, then there exists a subgame perfect equilibrium]

Example 176.2

A synergistic relationship



$\Gamma(\emptyset)$



$a_1(c+b_2(a_1)-a_1), b_2(a_1)(c+a_1-b_2(a_1))$

$\frac{1}{2} a_1 (3c - a_1)$

In any subgame perfect equilibrium: $s_1^* = a_1^* \in \arg \max_{a_1} \frac{1}{2} a_1 (3c - a_1)$
 $\Rightarrow a_1^* = \frac{3}{2} c$

One Subgame perfect equilibrium: (s_1^*, s_2^*)

where $s_1^* = \frac{3}{2} c$

$s_2^* : \{a_1\} = [0, +\infty) \rightarrow [0, +\infty) = \{a_2\}$

$a_1 \rightarrow s_2^*(a_1) = \frac{1}{2} (c + a_1)$

Exercise 173.2

(Exercise 173.3)

Exercise 173.4

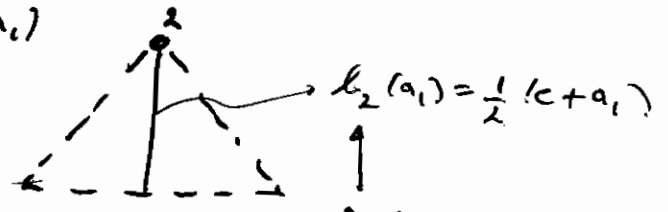
Exercise 174.1

Exercise 174.2 (G)

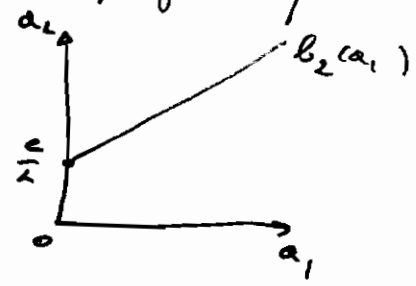
Exercise 176.1

Backward induction:

$\Gamma(a_1)$



strategy of player 2 in any subgame perfect equilibrium



Exercise 177.1

(exercise 177.2)

Exercise 177.3

6.1.1 The ultimatum game : $c > 0$

$N = \{1, 2\}$

$Z = \{(x, Y), (x, N) \mid x \in [0, c]\}$

$P(\phi) = 1, P(x) = 2$

$$\begin{cases} u_1(x, Y) = c - x, & u_1(x, N) = 0 \\ u_2(x, Y) = x, & u_2(x, N) = 0 \end{cases}$$

Set of players

Set of terminal histories

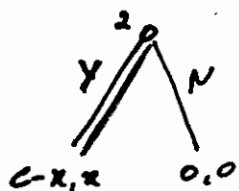
Player function

Payoff functions

Backward induction:

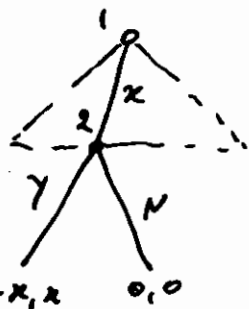
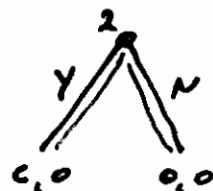
$\Gamma(x)$, with $x > 0$

$S_2^*(x) = Y$

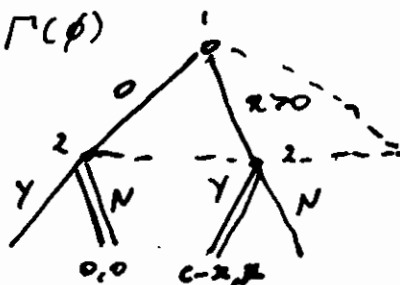


$\Gamma(x)$, with $x = 0$

$S_2^*(x) = Y \text{ or } N$

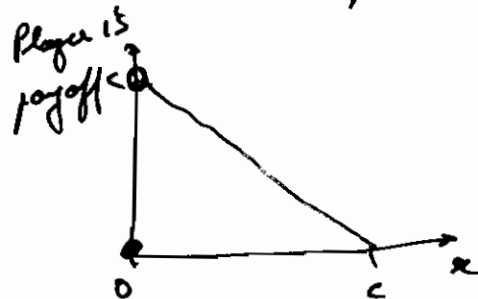


Suppose $S_2^*(0) = N$: $\Gamma(\phi)$

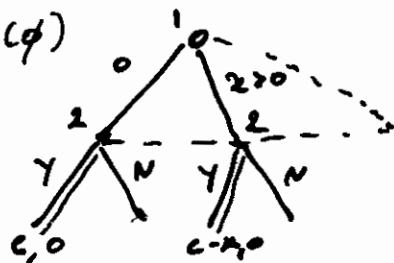


Player 1 has no best response

\Rightarrow no such subgame perfect equilibrium



Suppose $S_2^*(0) = Y$: $\Gamma(\phi)$



Player 1 has a unique best response : $S_1^* = 0$

\Rightarrow unique subgame perfect equilibrium: (S_1^*, S_2^*) with $S_1^* = 0$

S_2^* s.t. $S_2^*(x) = Y$, for all x

6.1.2 The holdup game: $c_H > c_L > 0$
 $H > L > 0$

$N = \{1, 2\}$

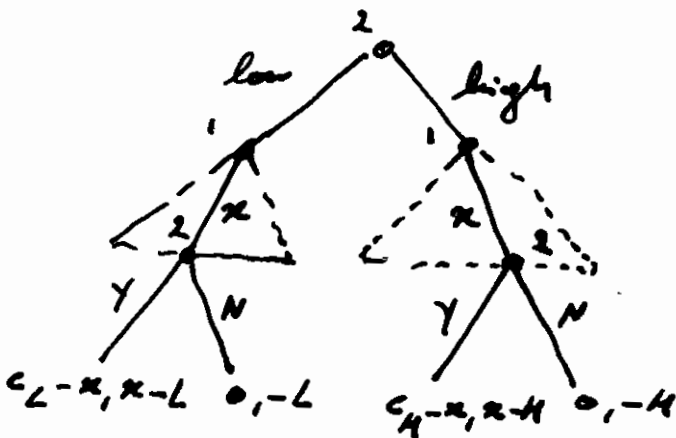
$Z = \{(low, x, Y), (low, x, N) \mid x \in [0, c_L]\} \cup \{(High, x, Y), (High, x, N) \mid x \in [0, c_H]\}$

$P(\phi) = 1, P(low) = P(High) = 1/2, P(low, x) = 1/2, \text{ for all } x \in [0, c_L]$

$P(High, x) = 1/2, \text{ for all } x \in [0, c_H]$

For all $x \in [0, c_L]$: $\begin{cases} u_1(low, x, Y) = c_L - x, u_1(low, x, N) = 0 \\ u_2(low, x, Y) = x - L, u_2(low, x, N) = -L \end{cases}$

For all $x \in [0, c_H]$: $\begin{cases} u_1(High, x, Y) = c_H - x, u_1(High, x, N) = 0 \\ u_2(High, x, Y) = x - H, u_2(High, x, N) = -H \end{cases}$



$\Gamma(low)$



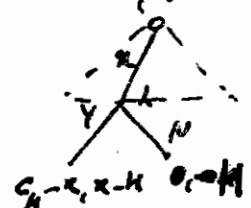
$c_L - x, x - L, 0, -L$

ultimatum game.

\Rightarrow only x-l game perfect equilibrium of $\Gamma(low)$
 $S_1^1: x = 0$

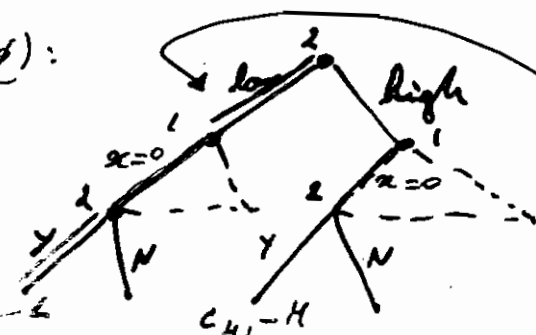
$S_2^1: S_2^1(x) = Y, \text{ for } x > 0$

$\Gamma(high)$



$c_H - x, x - H, 0, -H$

$\Gamma(\phi)$



Player 2 has a unique best response:
 $S_2^1 = low$

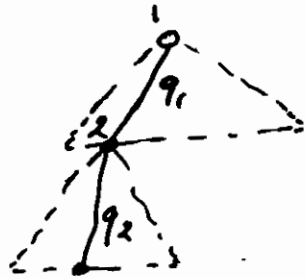
\Rightarrow unique subgame perfect (S_1^1, S_2^1) with equilibrium

$S_1^1(low) = S_1^1(high) = 0$
 $S_2^1(\phi) = low, S_2^1(low, x) = Y, \text{ for all } x \in [0, c_L]$

6.2 Stackelberg's model of oligopoly

6.2.1 General model : Firm i 's cost function C_i
Inverse demand function $P_d(Q)$

$$\begin{cases}
 N = \{1, 2\} \\
 Z = \{(q_1, q_2) \mid q_1, q_2 \geq 0\} \\
 P(\emptyset) = 1, P(q_i) = 2, \text{ for all } q_i \geq 0 \\
 u_i(q_1, q_2) = q_i P_d(q_1 + q_2) - C_i(q_i), \text{ for all } q_1, q_2 \geq 0, i=1, 2
 \end{cases}$$

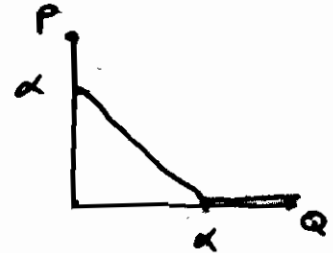


$$q_1 P_d(q_1 + q_2) - C_1(q_1), q_2 P_d(q_1 + q_2) - C_2(q_2)$$

6.2.2 Example : $C_i(q_i) = c q_i$, for all $q_i \geq 0$, $i=1, 2$

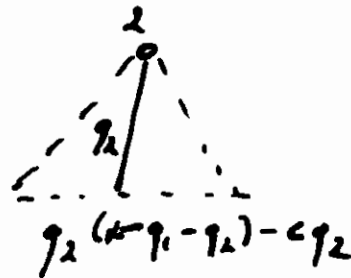
$$P_d(Q) = \begin{cases} \alpha - Q & \text{if } Q \leq \alpha \\ 0 & \text{if } Q \geq \alpha \end{cases}$$

$$0 < c < \alpha$$



$\Gamma(q_1)$:

$$(\alpha - q_1 - q_2) - c q_1, q_2(\alpha - q_1 - q_2) - c q_2$$

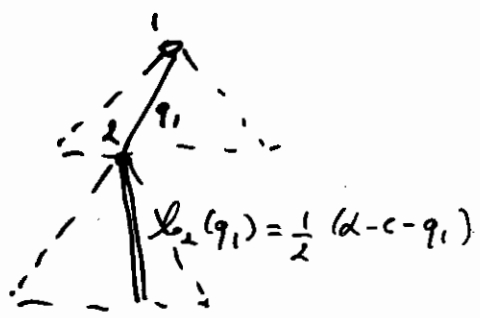


N.E. of $\Gamma(q_1)$:

$$s_2^* : q_2 \text{ s.t. } q_2 \in \text{argmax}_{q_2} q_2(\alpha - q_1 - q_2) - c q_2$$

$$\Rightarrow q_2 = \left(\frac{1}{2}(\alpha - c - q_1)\right) = b_2(q_1)$$

$\Gamma(\phi) = \Gamma$



Player 1's best response: $s_1^* = q_1$, s.t.

$q_1 \in \arg \max \frac{1}{2} q_1 (\alpha - c - q_1)$

$\Rightarrow q_1^* = \frac{1}{2} (\alpha - c)$

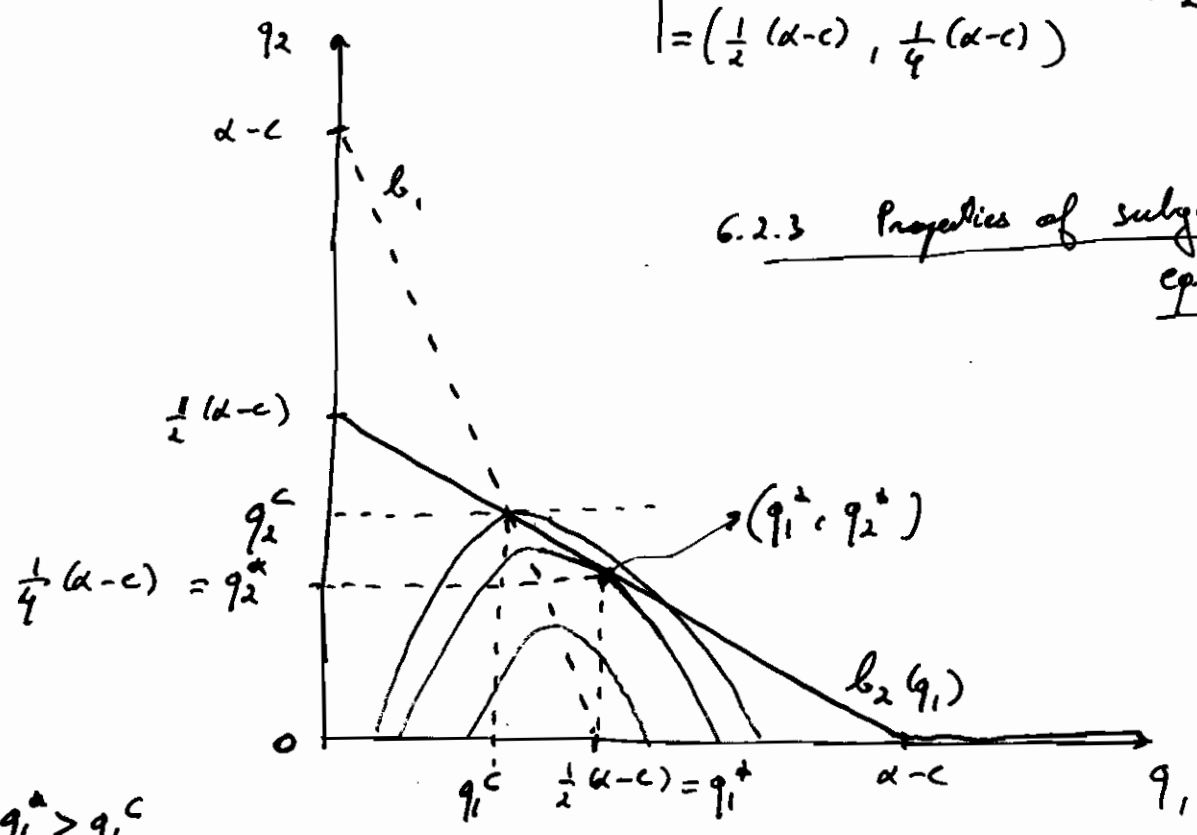
$u_1(q_1, b_2(q_1)) = q_1 (\alpha - q_1 - \frac{1}{2} (\alpha - c - q_1)) - c q_1$
 $= \frac{1}{2} q_1 (\alpha - c - q_1)$

\Rightarrow unique subgame perfect equilibrium (s_1^*, s_2^*) s.t.

$s_1^* : q_1^* = \frac{1}{2} (\alpha - c)$
 $s_2^* : s_2^*(q_1) = b_2(q_1)$
 $= \frac{1}{2} (\alpha - c - q_1)$

equilibrium outcome $O(s_1^*, s_2^*) = (q_1^*, b_2(q_1^*))$
 $= (\frac{1}{2} (\alpha - c), \frac{1}{4} (\alpha - c))$

$u_1(q_1^*, q_2^*) = \frac{1}{8} (\alpha - c)^2$
 $u_2(q_1^*, q_2^*) = \frac{1}{16} (\alpha - c)^2$



6.2.3 Properties of subgame perfect equilibrium

$q_1^* > q_1^c$
 $q_2^* < q_2^c$

Exercice 19.1

$$c_2(q_2) = \begin{cases} 0 & \text{if } q_2 = 0 \\ f + c \cdot q_2 & \text{if } q_2 > 0 \end{cases} \quad f > 0$$

$\pi(q_1)$:



M.E. of $\pi(q_1)$:

$$\mu_2(q_1, q_2) = \begin{cases} q_2(\alpha - q_1 - q_2) - c q_2 - f & \text{if } q_2 > 0 \\ 0 & \text{if } q_2 = 0 \end{cases} \quad S_2^+ : q_2 \in \underset{q_2}{\text{arg max}} \mu_2(q_1, q_2)$$

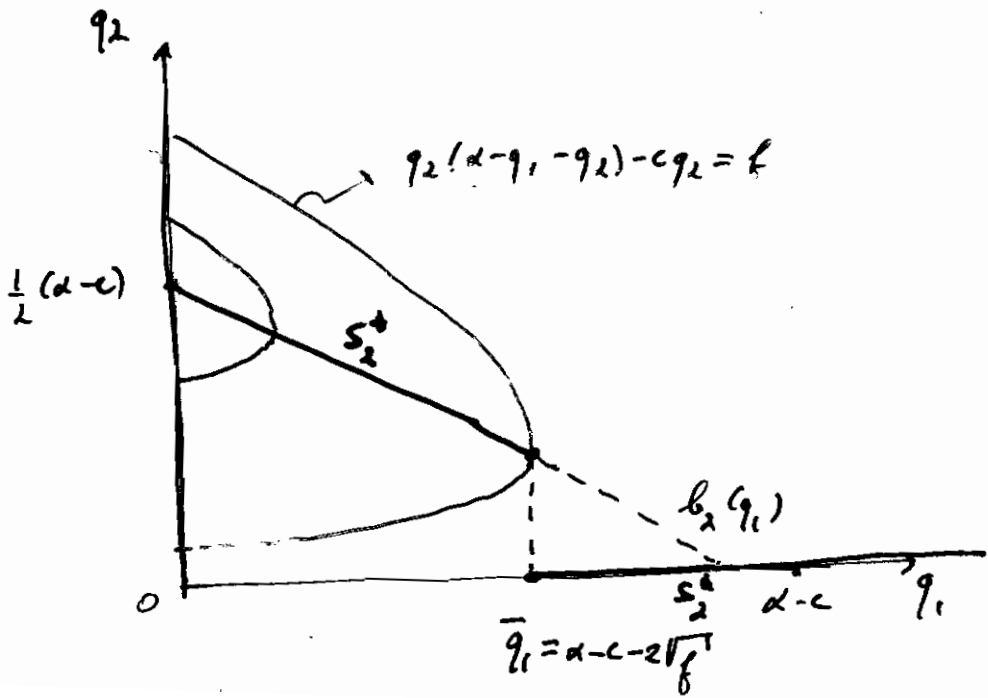
$$S_2^+ : q_2 = b_2(q_1) \quad \text{if } b_2(q_1)(\alpha - q_1 - b_2(q_1)) - c b_2(q_1) > f$$

$$\begin{cases} = b_2(q_1) & \text{if } \text{---} = f \\ 0 & \text{if } \text{---} < f \end{cases}$$

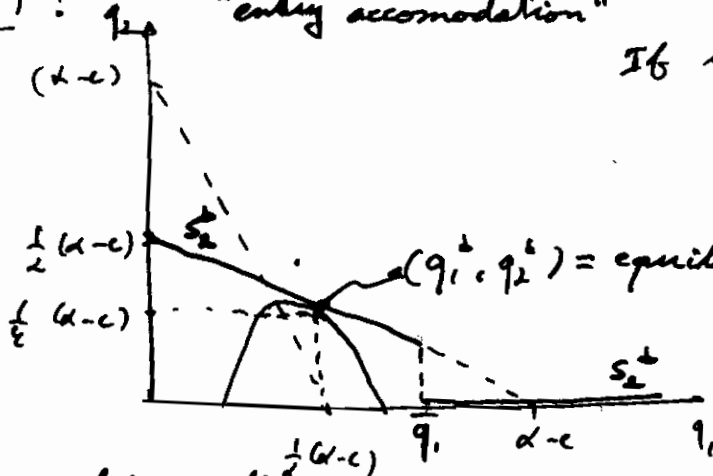
$$b_2(q_1) = \frac{1}{2} (\alpha - c - q_1)$$

$$\Downarrow b_2(q_1)(\alpha - q_1 - b_2(q_1)) - c b_2(q_1) = \frac{1}{4} (\alpha - c - q_1)^2$$

$$\frac{1}{4} (\alpha - c - q_1)^2 \geq f \quad \text{iff} \quad q_1 \leq \alpha - c - 2\sqrt{f} = \bar{q}_1$$



Case 1: "entry accommodation"



If $\mu_1(\frac{1}{2}(\alpha-c), \frac{1}{4}(\alpha-c)) > \mu_1(\alpha-c-2\sqrt{f}, 0)$

2 subgame perfect equilibria:

(s_1^*, s_2^*)

$s_1^* = q_1^* = \frac{1}{2}(\alpha-c)$

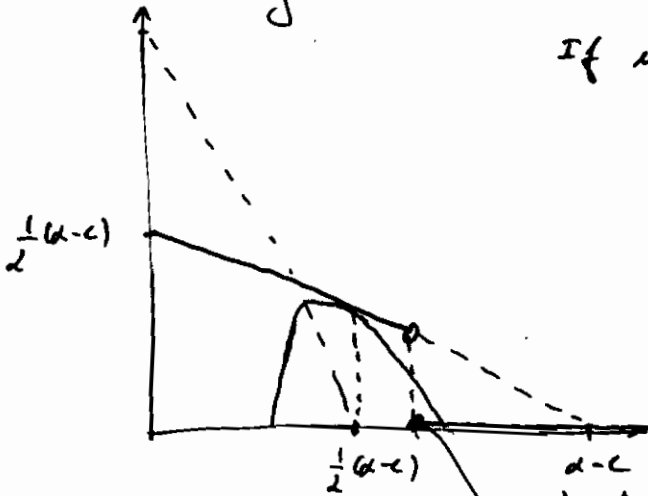
$s_2^* : s_2^*(q_1) = \frac{1}{2}(\alpha-c-q_1)$ if $q_1 \leq \alpha-c-2\sqrt{f}$
 $= 0$ if $q_1 > \alpha-c-2\sqrt{f}$

(s_1^*, s_2^*)

$s_1^* = q_1^* = \frac{1}{2}(\alpha-c)$

$s_2^* : s_2^*(q_1) = \frac{1}{2}(\alpha-c-q_1)$ if $q_1 < \alpha-c-2\sqrt{f}$
 $= 0$ if $q_1 > \alpha-c-2\sqrt{f}$

Case 2: "entry deterrence"



If $\mu_1(\frac{1}{2}(\alpha-c), \frac{1}{4}(\alpha-c)) < \mu_1(\alpha-c-2\sqrt{f}, 0)$

example (exercise 19.1)

$c=0, \alpha=12, f=4$

1 subgame perfect equilibrium:

(s_1^*, s_2^*)

$s_1^* = q_1^* = \alpha-c-2\sqrt{f}$

$s_2^* : s_2^*(q_1) = \frac{1}{2}(\alpha-c-q_1)$ if $q_1 < \alpha-c-2\sqrt{f}$
 $= 0$ if $q_1 > \alpha-c-2\sqrt{f}$

(Case 3: $\mu_1(\frac{1}{2}(\alpha-c), \frac{1}{4}(\alpha-c)) = \mu_1(\alpha-c-2\sqrt{f}, 0)$)

(Exercise 19.1)

Chap 7 Extensive games with perfect information:
extensions

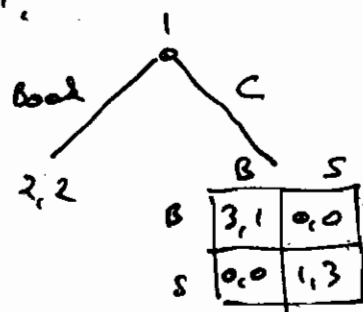
7.1 Allowing for simultaneous moves

Definition 206.1 Extensive game with perfect information and simultaneous moves

- set of players N
- set of terminal histories Z
- player function $P: \{ \text{proper subhistories} \} \rightarrow 2^N$
- sets of actions $h \xrightarrow{\quad} P(h) \subseteq N$
if $i \in P(h): A_i(h)$
- preferences over the set of terminal histories \succsim_i over Z
 $\xrightarrow{a} u_i$

Example 207.1 Variant of GoS

- $N = \{1, 2\}$
- $Z = \{ \text{Good}, (C, (B, B)), (C, (B, S)), (C, (S, B)), (C, (S, S)) \}$
- $P(\emptyset) = 1, P(C) = \{1, 2\}$
- $A_1(\emptyset) = \{ \text{Good}, C \}, A_1(C) = \{ B, S \}, A_2(C) = \{ B, S \}$
- $u_1(C, (B, B)) = 3, u_1(\text{Good}) = 2, u_1(C, (S, S)) = 1,$
 $u_1(C, (B, S)) = u_1(C, (S, B)) = 0$
- $u_2(C, (S, S)) = 3, u_2(\text{Good}) = 2, u_2(C, (B, B)) = 1,$
 $u_2(C, (B, S)) = u_2(C, (S, B)) = 0$



Definitions:

strategy of player i

outcome

Nash Equilibrium

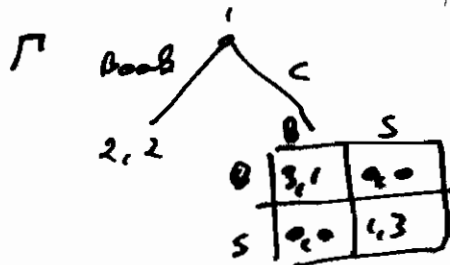
strategic form

subgame following history h

subgame perfect equilibrium

procedure of backward induction

Example 210.1: Variant of BOS



strategies of player 1: $(B, B), (B, S)$

$(C, B), (C, S)$

strategies of player 2: B, S

strategic form Γ^{str} :

	B	S
(B, B)	2, 2	2, 2
(B, S)	2, 2	2, 2
(C, B)	3, 1	0, 0
(C, S)	0, 0	1, 3

Nash equilibria: $((C, B), B), ((B, B), S), ((B, S), S)$

Subgame $\Gamma(\emptyset) = \Gamma$

Subgame $\Gamma(C)$

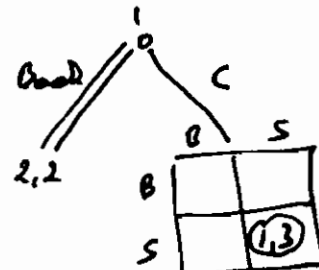
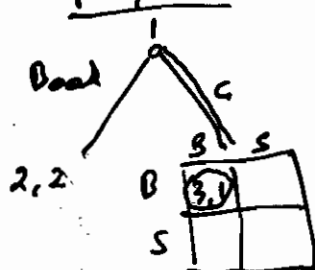
	B	S
B	3, 1	0, 0
S	0, 0	1, 3

Backward induction: $\Gamma(C): 2 \text{ NE}$

$(B, B), (S, S)$

	B	S
B	3, 1	0, 0
S	0, 0	1, 3

$\Gamma(\emptyset) = \Gamma$:



subgame perfect equilibria: $((C, B), B)$

$((B, S), S)$

7.2 Illustration: entry into a monopolized industry

7.2.1 General Model:

$N = \{1, 2\}$ → challenger
 incumbent

$Z = \{(out, q_1), (In, (q_1, q_2)) \mid q_1, q_2 \geq 0\}$

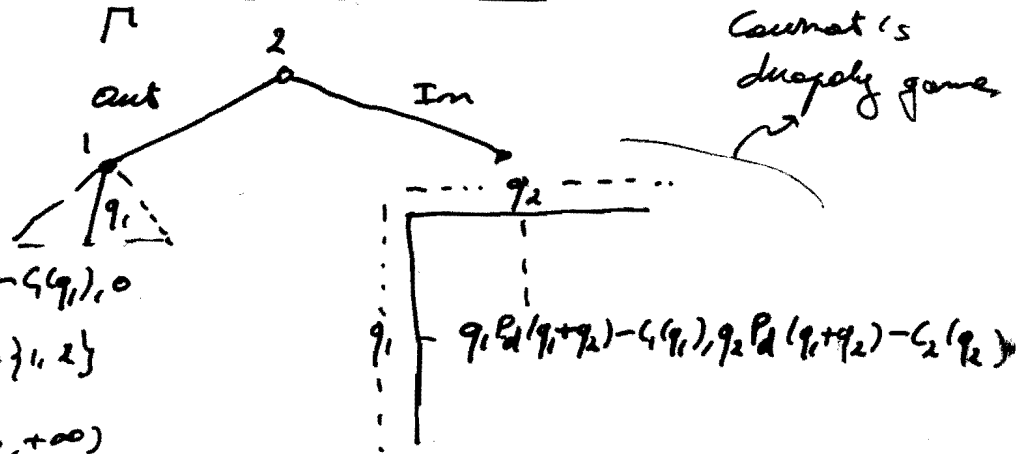
$P(\phi) = \{2\}, P(out) = \{1\}, P(In) = \{1, 2\}$

$A_2(\phi) = \{out, In\}$

$A_1(out) = A_2(In) = A_1(In) = [0, +\infty)$

$u_1(out, q_1) = q_1 P_d(q_1) - c_1(q_1), u_2(out, q_1) = 0$

$u_1(In, (q_1, q_2)) = q_1 P_d(q_1 + q_2) - c_1(q_1), u_2(In, (q_1, q_2)) = q_2 P_d(q_1 + q_2) - c_2(q_2) - f$



Cournot's duopoly game

7.2.2 Example: $c_1(q_1) = c \cdot q_1, c_2(q_2) = c \cdot q_2, P_d(Q) = \max(\alpha - Q, 0)$

$0 < c < \alpha$

Backward induction: $\Gamma(In)$

Cournot's duopoly game

→ only Nash equilibrium:

$(q_1^*(In), q_2^*(In)) = (\frac{1}{3}(\alpha - c), \frac{1}{3}(\alpha - c))$

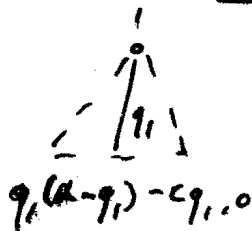
$u_1(O_{In}(q_1^*(In), q_2^*(In))) = \frac{1}{9}(\alpha - c)^2$

$u_2(O_{In}(q_1^*(In), q_2^*(In))) = \frac{1}{9}(\alpha - c)^2 - f$

$\Gamma(out)$

only Nash equilibrium:

$q_1^*(out) = \text{solution of } \max_{q_1} q_1(\alpha - q_1) - c q_1$

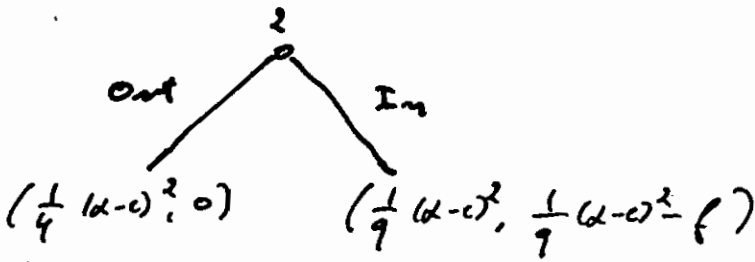


$q_1^*(out) = \frac{1}{2}(\alpha - c)$

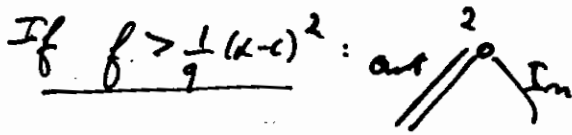
$u_1(O_{out}(q_1^*(out))) = \frac{1}{4}(\alpha - c)^2$

$u_2(O_{out}(q_1^*(out))) = 0$

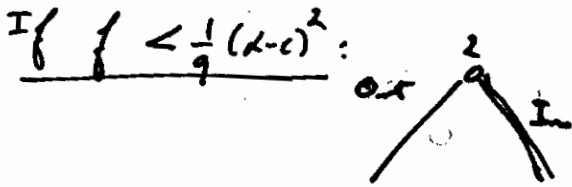
I. $\Gamma(p) = \Gamma$



Subgame perfect equilibria:



only one subgame perfect equilibrium:
 $((\frac{1}{2}(k-c), \frac{1}{3}(k-c)), (Out, \frac{1}{3}(k-c)))$



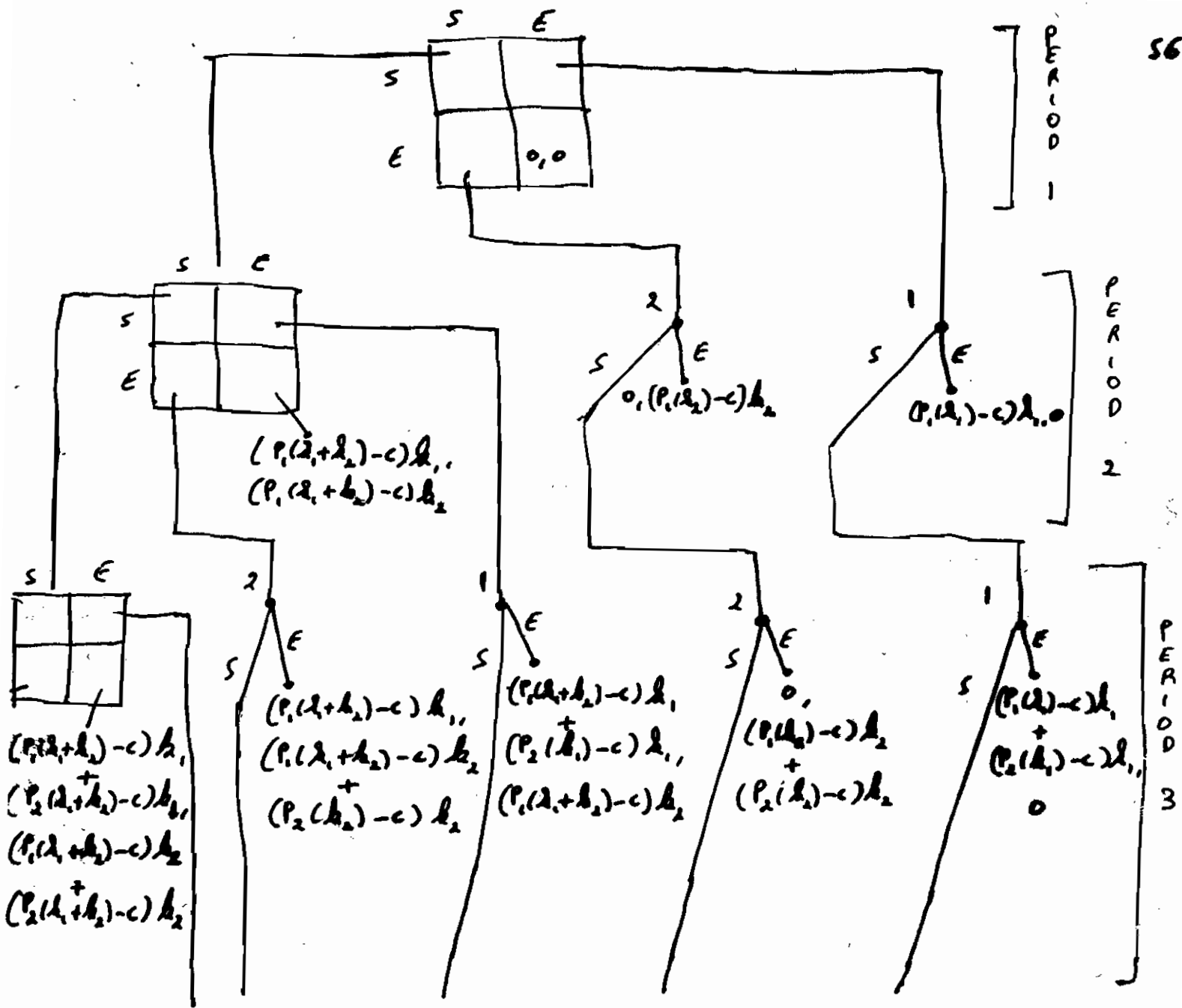
only one subgame perfect equilibrium:
 $((\frac{1}{2}(k-c), \frac{1}{3}(k-c)), (In, \frac{1}{3}(k-c)))$

If $f = \frac{1}{9}(k-c)^2$: 2 subgame perfect equilibria

$((\frac{1}{2}(k-c), \frac{1}{3}(k-c)), (Out, \frac{1}{3}(k-c)))$; $((\frac{1}{2}(k-c), \frac{1}{3}(k-c)), (In, \frac{1}{3}(k-c)))$

Exercise 219.1

- (7.3 Electoral competition with strategic voters)
- (7.4 Committee decision-making)



Example
Exercise 2.24.1

$$c = 10, \quad k_1 = 40, \quad k_2 = 20$$

57

$$P_t(Q) = \max(100.5 - t - Q, 0)$$

Let t_i be the last period where Firm i , if alone in the market, is profitable.

$$t_1 = \max \{ t \mid P_t(k_1) \geq c \}$$

$$100.5 - t - k_1 \geq c \Leftrightarrow t \leq 100.5 - k_1 - c = 50.5$$

$$t_1 = 50$$

$$t_2 = \max \{ t \mid P_t(k_2) \geq c \}$$

$$100.5 - t - k_2 \geq c \Leftrightarrow t \leq 100.5 - k_2 - c = 70.5$$

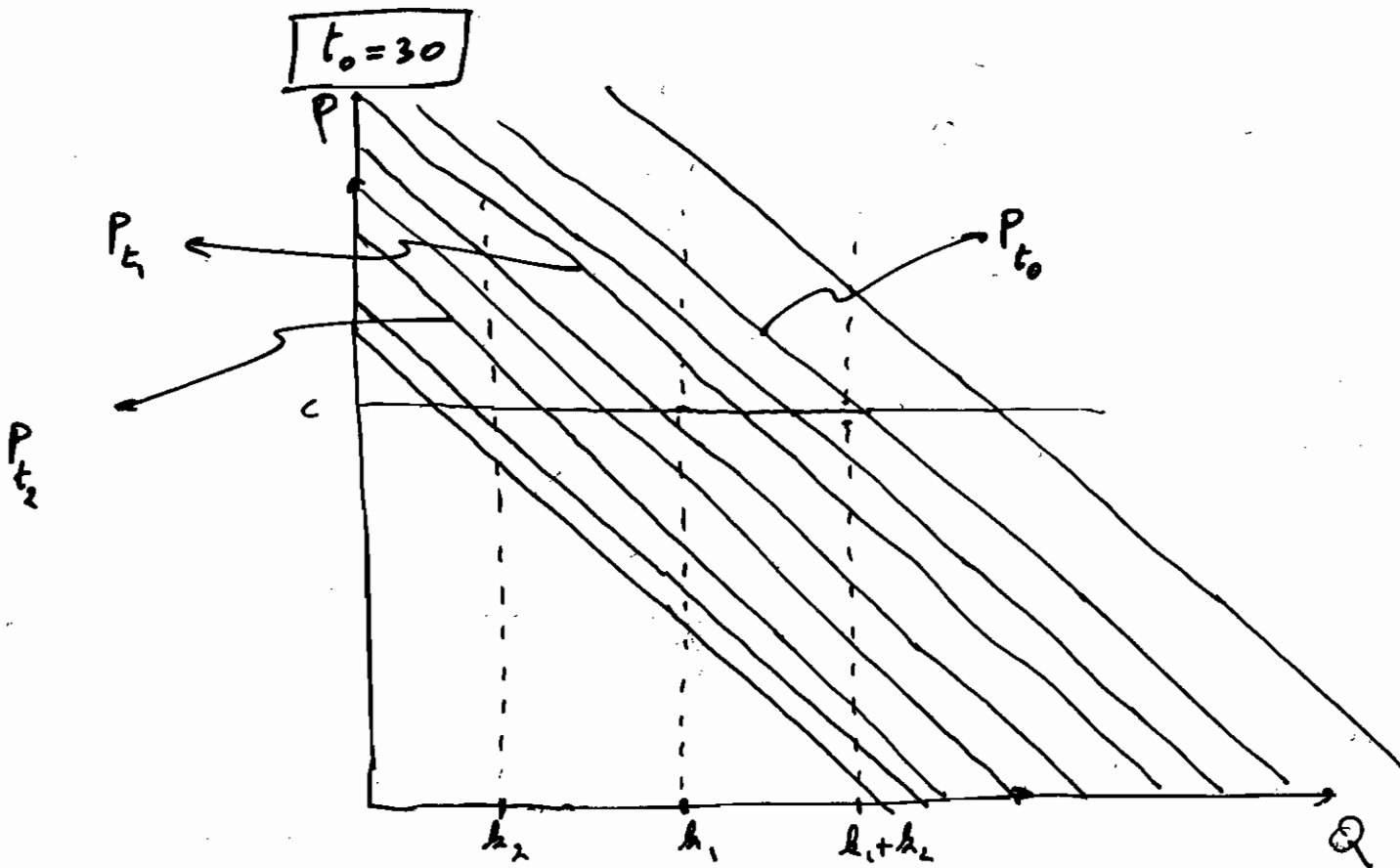
$$t_2 = 70$$

Let t_0 be the last period where Firms 1 and 2, if both in the market, are profitable.

$$t_0 = \max \{ t \mid P_t(k_1 + k_2) \geq c \}$$

$$100.5 - t - k_1 - k_2 \geq c \Leftrightarrow t \leq 100.5 - k_1 - k_2 - c = 30.5$$

$$t_0 = 30$$



$$t_0 = 30 < t_1 = 50 < t_2 = 70$$

Salyane perfect equilibrium:

in all subgame $\Gamma_t(A)$ starting at period $t > t_2 = 70$:

Every period a firm stays in, its profit < 0

$$\Rightarrow \left\{ \begin{array}{l} s_1^+ | \Gamma_t(A) : \text{Exit} \\ s_2^+ | \Gamma_t(A) : \text{Exit} \end{array} \right.$$

For all subgame $\Gamma_t(A)$ starting at period t s.t. $t_1 = 50 < t \leq t_2 = 70$

Every period firm 1 stays in, its profit < 0

$$\Rightarrow s_1^+ | \Gamma_t(A) : \text{Exit}$$

\Rightarrow As long as Firm 2 stays in, its profit > 0

$$\Rightarrow s_2^+ | \Gamma_t(A) : \left\{ \begin{array}{l} \text{Stay until Period 71} \\ \text{Exit at Period 71} \end{array} \right.$$

subgame $\Gamma_{t_1}^1(A) = \Gamma_{t_1}^1$ ((Stay, Stay), ..., (Stay, Stay)) starting at period $t_1 = 50$
 Firm 2 at period $t_1 = 50$

		S		E
Firm 1 Period $t_1 = 50$	S	$(P_{t_1}(k_1 + k_2) - c)k_1$ \uparrow 0	$(P_{t_1}(k_1 + k_2) - c)k_2$ \uparrow 0	$((P_{t_1}(k_1) - c)k_1, 0)$ \downarrow 0
		\uparrow $\sum_{t=t_1+1}^{t_2} (P_t(k_2) - c)k_2$ \uparrow		
	E	$(0, \sum_{t=t_1}^{t_2} (P_t(k_2) - c)k_2)$ \uparrow 1		$(0, 0)$

$$\underbrace{(P_{t_1}(k_1 + k_2) - c)k_1}_{0} + \underbrace{\sum_{t=t_1+1}^{t_2} (P_t(k_2) - c)k_2}_{0} = (\max(100.5 - 50 - 40 - 20, 0) - 10) \cdot 20$$

$$+ ((100.5 - 51 - 20) - 10) \cdot 20 + \dots + ((100.5 - 70 - 20) - 10) \cdot 20$$

$$= -200 + \frac{20 \cdot 20 \cdot 20}{19.5} = -200 + 4000 > 0$$

$$\Rightarrow s_1^+ | \Gamma_t(A) : \text{Exit}, \quad s_2^+ | \Gamma_t(A) : \left\{ \begin{array}{l} \text{Stay until Period 71} \\ \text{Exit at Period 71} \end{array} \right.$$

For subgame $\Gamma_{t_0-1}(A) = \Gamma_{t_0-1}(\text{stay}, \text{stay}), \dots, (\text{stay}, \text{stay})$ starting at period $t_0-1 = 49 > t_0 = 30$

Firm 2 at period t_0-1

$$\begin{array}{ccc}
 \begin{array}{c} \text{Firm 1} \\ \text{at period } t_0-1 \end{array} & \begin{array}{c} S \\ \underbrace{((P_{t_0-1}(A_1+h_2)-c)h_1, (P_{t_0-1}(A_1+h_2)-c)h_2)}_{\uparrow} \\ \underbrace{\left(\sum_{t=t_0-1}^{t_2} (P_t(A_2)-c)h_2 \right)}_{\downarrow} \end{array} & \begin{array}{c} E \\ \underbrace{((P_{t_0-1}(A_1)-c)h_1, 0)}_{\downarrow} \\ (0, 0) \end{array}
 \end{array}$$

$$\underbrace{(P_{t_0-1}(A_1+h_2)-c)h_2}_{\uparrow} + \underbrace{\sum_{t=t_0-1}^{t_2} (P_t(A_2)-c)h_2}_{\downarrow} > \underbrace{(P_{t_0-1}(A_1+h_2)-c)h_2}_{\uparrow} + \underbrace{\sum_{t=t_0+1}^{t_2} (P_t(A_2)-c)h_2}_{\downarrow} = -200 + 4000$$

$$\Rightarrow s_1^* | \Gamma_t(A) = \text{Exit}$$

$$s_2^* | \Gamma_t(A) = \begin{cases} \text{Stay until period } t+1 \\ \text{Exit at period } t+1 \end{cases}$$

\Rightarrow For subgame $\Gamma_t(A) = \Gamma_t(\text{stay}, \text{stay}), \dots, (\text{stay}, \text{stay})$ starting at period t s.t. $t_0 = 30 < t \leq t_1 = 50$

$$s_1^* | \Gamma_t(A) = \text{Exit}$$

$$s_2^* | \Gamma_t(A) = \begin{cases} \text{Stay until period } t+1 \\ \text{Exit at period } t+1 \end{cases}$$

For all strategies $\Gamma_t(h)$ starting at Period $t \leq t_0 = 30$

every period $t' \leq t_0 = 30$ a firm stays in, its profit > 0

$$\Rightarrow s_1^* | \Gamma_t(h) : \begin{cases} \text{Stay until Period } t_0+1 = 31 \\ \text{EXIT at Period 31} \end{cases}$$

$$s_2^* | \Gamma_t(h) : \begin{cases} \text{Stay until Period } t_2+1 = 71 \\ \text{EXIT at Period 71} \end{cases}$$

⇒ only one subgame perfect equilibrium (s_1^*, s_2^*)

s_1^* : Following history h at Period t :

- Stay if $t \leq t_0 = 30$
- Stay if $t_0 < t \leq t_1 = 50$ and $(\text{Stay}, \text{EXIT})$ is part of h
- EXIT if $t_0 < t \leq t_1$ and $h = (\text{Stay}, \text{Stay}), \dots, (\text{Stay}, \text{Stay})$
- EXIT if $t > t_1$

s_2^* : Following history h at Period t :

- Stay if $t \leq t_2 = 70$
- EXIT if $t > t_2$

Annotations: h does not contain (EXIT, EXIT) and (EXIT, EXIT) for s_1^* ; h does not contain (Stay, EXIT) and (EXIT, EXIT) for s_2^* .

Outcome of (s_1^*, s_2^*) : $\begin{cases} \text{Firm 1 exits at } t_0+1 = 31 \\ \text{Firm 2 exits at } t_2+1 = 71 \end{cases}$

Effect of a constraint on firm 2's debt

exercise 22.5.1

If Firm 2's debt cannot exceed $Q > 0$: New payoff function \tilde{u}_2 for Firm 2

$\tilde{u}_2(h) =$

If, for all periods $t \leq t'$,
 $\sum_{s=t}^{t'} \text{Firm 2's profit}_s(h) \geq -Q$: $\tilde{u}_2(h) = u_2(h)$

If there exists $t \leq t'$ s.t.
 $\sum_{s=t}^{t'} \text{Firm 2's profit}_s(h) < -Q$: $\tilde{u}_2(h) = -\#S(h) \cdot K$

where $\#S(h) = \#$ of periods Firm 2 stayed in h

K str. positive and very large

(or as soon as Firm 2's cumulated debt is higher than Q , Firm 2 is forced out and cannot come back)

If $Q < 810$, then there exists no subgame perfect equilibrium where (as in (s_1^*, s_2^*))
 | Firm 1 exits at period $t_0 + 1 = 31$

If there existed such an equilibrium (s_1^*, s_2^*) , there would exist a

strictly profitable deviation by Firm 1 in Γ_{31}^* ((Stay, Stay), ..., (Stay, Stay)) = $\Gamma_{31}^*(h)$

In every subgame $\Gamma_t^*(h)$

s.t. Firm 2's cumulated debt $> Q$: \tilde{s}_2^* , Exit

In particular $\Gamma_{31}^*(\text{Stay, Stay}, \dots, \text{Stay, Stay})$

$\sum_{s=31}^{39} \text{Firm 2's profit}_s = (P_{31}(h_1 + h_2) - c)h_2 + \dots + (P_{39}(h_1 + h_2) - c)h_2$
 $= \underbrace{(100.5 - 31 - 60 - 10)}_{9.5} 20 + \dots + \underbrace{(100.5 - 39 - 60 - 10)}_{1.5} 20$
 $= -60.5 + 1.5 + \dots + 8.5) 20$
 $= -\frac{9.9}{2} 20 = -810 < -Q$

\tilde{s}_1^* : Stay from Period 31 to Period $t_0 = 50$
 Exit at Period $t_0 + 1 = 51$

$$\sum_{s=31}^{50} \text{Firm 1's profit}_s (\bar{s}_1, \bar{s}_2) \geq \sum_{s=31}^{50} \text{Firm 1's profit}_s (\bar{s}_1, \text{Firm 2 stays until } t=39) \quad 62$$

$$= (P_{31}(d_1 + d_2) - c) d_1 + \dots + (P_{39}(d_1 + d_2) - c) d_1,$$

$$+ (P_{40}(d_1) - c) d_1 + \dots + (P_{50}(d_1) - c) d_1,$$

$$= -(0.5 + 1.5 + \dots + 8.5) 40$$

$$+ \underbrace{(100.5 - 40 - 40 - 10)}_{20.5} \cdot 40 + \dots + \underbrace{(100.5 - 50 - 40 - 10)}_{10.5} \cdot 40$$

10.5

$$= - \frac{44}{2} \cdot 40 + \underbrace{(10.5 + \dots + 0.5)}_{11.11} 40 > 0$$

Chap 8 Coalitional Games and the Core

Definition 239.1 : Coalitional Game

- Set of players
- for each coalition, a set of actions
- for each player, preferences over the set of actions of all coalitions including this player

$$N$$

$$\text{for each } C \subseteq N, C \neq \emptyset: A(C)$$

$$\sum_{C \ni i} \mu_i \text{ over } \bigcup_{C \ni i} A(C)$$

Example 240.1 : Two-player unanimity game

- $N = \{1, 2\}$
 - $A(\{1\}) = A(\{2\}) = \{(0, 0)\}$
 - $A(\{1, 2\}) = \{(x_1, x_2) \mid x_1 \geq 0, x_2 \geq 0, \text{ and } x_1 + x_2 = 1\}$
 - $\mu_i(C, x_1, x_2) = x_i$
- } set of $\{1, 2\}$ -allocations of 1 unit

Example : Landowner and workers with production function f

- $N = \{1, 2, \dots, m+1\}$
↑ landowner
↓ workers
- $A(C) = \{(0, \dots, 0)\}$
- $A(C) = \{C\text{-allocations of } f(\#C)\}$, for all C s.t. $1 \in C$
- $\mu_i((x_1, \dots, x_{m+1})) = x_i$

f
 ↑
 increasing
 and s.t. $f(0) = 0$

Example 240.3 Three-player majority game

$N = \{1, 2, 3\}$

$A(\{1\}) = A(\{2\}) = A(\{3\}) = \{(0, 0, 0)\}$

$A(C) = \{C\text{-allocations of 1 unit}\}$, for all C s.t. $\#C \geq 2$

$u_i((x_1, x_2, x_3)) = x_i$

Definition: Coalitional game with transferable payoff

(N, A, u_i) has transferable payoff iff there exists $v: \{C \mid C \subseteq N, C \neq \emptyset\} \rightarrow \mathbb{R}$ s.t.

$A(C) = \{C\text{-allocation of } v(C)\}$,

for all $C \neq \emptyset, C \subseteq N$
and

$u_i((x_1, \dots, x_n)) = x_i$, for all i

Examples:

Two-player unanimity game: $v(\{1\}) = v(\{2\}) = 0, v(\{1, 2\}) = 1$

Landowner-worker game: $v(C) = 0$ if $1 \notin C$
 $= f(\#C)$ if $1 \in C$

Three-player majority game: $v(\{1\}) = v(\{2\}) = v(\{3\}) = 0$
 $v(C) = 1$, if $\#C \geq 2$

Exercise 241.2

Example 242.1: House allocation game with valuations $v_1^i, \dots, v_n^i, 1 \leq i \leq n$

$N = \{1, \dots, n\}$

$A(C) = \{(x_1, \dots, x_n) \mid x_i = 0, \text{ for all } i \notin C$

and there exists

$f: C \rightarrow C$ s.t.

$f(i) \neq f(j)$, for all $i \neq j$

$x_{f(i)} = v_i^{f(i)}$, for all $i \in C$

$u_i((x_1, \dots, x_n)) = x_i$

player i 's valuation
of player i 's house.

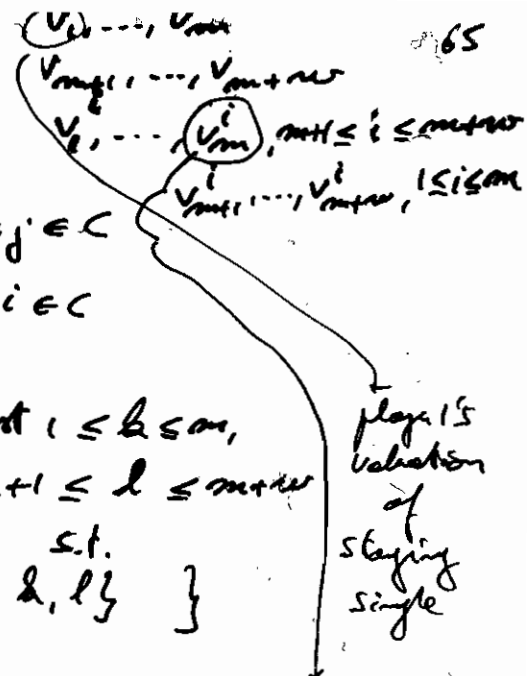
payoff is not transferable

Example 242.2 Marriage market with valuations 65

$$N = \{1, \dots, m, m+1, \dots, m+w\}$$

men

women



$$A(C) = \{ \{S_1, \dots, S_p\} \mid S_i \cap S_j = \emptyset, \text{ for all } i \neq j \in C$$

$$\#S_i = 1 \text{ or } 2, \text{ for all } i \in C$$

$$S_1 \cup \dots \cup S_p = C$$

if $\#S_i = 2$, there exist $1 \leq k \leq m, m+1 \leq l \leq m+w$

$$S_i = \{k, l\} \quad \left. \vphantom{S_i} \right\} \begin{array}{l} \text{player's} \\ \text{valuation} \\ \text{of} \\ \text{staying} \\ \text{single} \end{array}$$

$$u_i(\{S_1, \dots, S_p\}) = 0 \quad \text{if } i \notin \bigcup_{l=1}^p S_l$$

$$= v_i \quad \text{if there exists } l \text{ s.t. } S_l = \{i\}$$

$$= v_j^i \quad \text{if there exists } l \text{ s.t. } S_l = \{i, j\}$$

Woman's valuation of man m

payoff is not transferable

Definition 242.3 Cohesive coalitional game

Coalitional game (N, A, u_i) is cohesive iff.

for all $\{S_1, \dots, S_k\}$ s.t. $S_1 \cup \dots \cup S_k = N$
 $\{a_{S_1}, \dots, a_{S_k}\}$ $a_{S_i} \in S_i$ for $1 \leq i \leq k$

there exists $a_N \in A(N)$ s.t.

$$u_i(a_{S_j}) \leq u_i(a_N), \text{ for all } i, j \text{ s.t. } i \in S_j$$

Coalitional game with transferable payoff (N, v) is cohesive

iff

$$v(S_1) + \dots + v(S_k) \leq v(N), \text{ for all } \{S_1, \dots, S_k\} \neq \emptyset$$

$$S_1 \cup \dots \cup S_k = N$$

$$S_i \cap S_j = \emptyset, \text{ for all } i \neq j$$

$$S_i \neq \emptyset, \text{ for all } i$$

Kayles Two-player anonymity game
 Condorces-worker game
 Three-lane majority game

Hour-allocation game
 Marriage market game

Exercise 243.1

8.2 The core

Definition 243.2

- Core of a coalitional game

$$\text{Core}(N, A, u_i) = \{ a_N \mid a_N \in A(N) \text{ and} \\ \text{there exist no } C, a \in A(C) \text{ s.t.} \\ u_i(a_N) < u_i(a), \text{ for} \\ \text{all } i \in C \}$$

- Core of a coalitional game with transferable payoff

$$\text{Core}(N, v) = \{ N\text{-allocation } (x_1, \dots, x_n) \text{ of } v(N) \mid \sum_{i \in C} x_i \geq v(C), \\ \text{for all } C \}$$

Example 244.1: 2-player unanimity game

$$\text{Core} = \{ (x_1, x_2) \mid x_1 \geq 0, x_2 \geq 0, x_1 + x_2 = 1 \} (= A(\{1, 2\}))$$

- Variant of 2-player unanimity game

$$v(\{1\}) = p, \quad v(\{2\}) = q, \quad v(\{1, 2\}) = 1$$

$$\text{Core} = \{ (x_1, x_2) \mid x_1 \geq p, x_2 \geq q, x_1 + x_2 = 1 \}$$

Example 244.2: Landowner-worker game with 2 workers

$$\text{Core} = \{ (x_1, x_2, x_3) \mid \begin{array}{l} x_1 \geq f(1) \\ x_2 + x_3 \leq f(3) - f(1) \\ x_2 \geq 0 \\ x_3 \geq 0 \\ x_3 \leq f(3) - f(2) \iff x_1 + x_2 \geq f(2) \\ x_2 \leq f(3) - f(2) \iff x_1 + x_3 \geq f(2) \end{array} \}$$

$$x_1 = f(3) - x_2 - x_3 \iff x_1 + x_2 + x_3 = f(3)$$

$$\Rightarrow \text{Core} = \{ (x_1, x_2, x_3) \mid \begin{array}{l} 0 \leq x_2 \leq f(3) - f(2) \\ 0 \leq x_3 \leq f(3) - f(2) \\ x_2 + x_3 \leq f(3) - f(1) \\ x_1 + x_2 + x_3 = f(3) \end{array} \}$$

Exercise 245.1

Exercise 245.2

Exercise 245.3

Exercise 245.4

Example 245.5 Market with one owner and two homogeneous buyers with the same valuation 1

$N = \{1, 2, 3\}$ owner (potential) buyers

$$A(\{2, 3\}) = \{(1, 0, 0; 0, x_2, x_3) \mid x_2, x_3 \geq 0, x_2 + x_3 = m_2 + m_3\}$$

buyer 2's wealth
buyer 3's wealth

$$A(\{1, 2, 3\}) = \{(y_1, y_2, y_3; x_1, x_2, x_3) \mid x_1, x_2, x_3 \geq 0, x_1 + x_2 + x_3 = m_2 + m_3\}$$

$\{2, 3\}$ -allocation of the good

$\{1, 2, 3\}$ -allocation of money

$$(y_1, y_2, y_3) = (1, 0, 0) \text{ or } (0, 1, 0) \text{ or } (0, 0, 1)$$

$$A(\{1, 2\}) = \{(y_1, y_2, 0; x_1, x_2, m_3) \mid x_1, x_2 \geq 0, x_1 + x_2 = m_2\}$$

$$(y_1, y_2) = (1, 0) \text{ or } (0, 1)$$

$$A(\{1, 3\}) = \{(y_1, 0, y_3; x_1, m_2, x_3) \mid x_1, x_3 \geq 0, x_1 + x_3 = m_3\}$$

$$(y_1, y_3) = (1, 0) \text{ or } (0, 1)$$

$$A(\{1\}) = A(\{2\}) = A(\{3\}) = \{(1, 0, 0; 0, m_2, m_3)\}$$

$$u_i((y_1, y_2, y_3; x_1, x_2, x_3)) = y_i + x_i, \text{ if } i = 2 \text{ or } 3 \\ = x_i, \text{ if } i = 1$$

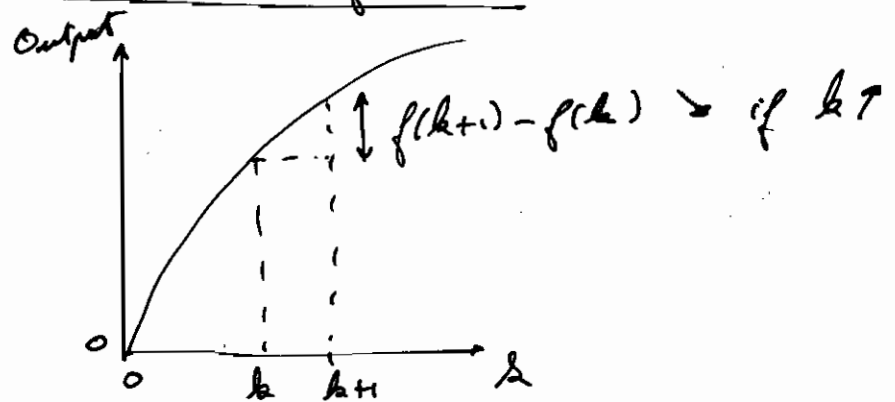
$$\text{Core} = \{(0, 1, 0; 1, m_2 - 1, m_3), (0, 0, 1; 1, m_2, m_3 - 1)\}$$

Exercise 246.1

(Exercise 247.1)

8.3 Illustration: ownership and the distribution of wealth

Production function
 $n \geq 3$



8.3.1 Single landowner and landless workers

$$v(i) = f(\#i) \text{ if } i \in C \\ = 0 \text{ if } i \notin C$$

$$\text{Core} = \{(x_1, \dots, x_n) \mid x_1 + \dots + x_n = f(n), 0 \leq x_2, \dots, x_n \leq f(n) - f(n-1)\}$$

Exercise 248.1

and competitive equilibrium.

Assume $(y_1, y_2, y_3; x_1, x_2, x_3) \in \text{Core}$

• If $y_2 = 0 \Rightarrow x_2 \geq m_2$

Otherwise

$$u_2((y_1, y_2, y_3; x_1, x_2, x_3)) = x_2 < m_2 = u_2((0, 0; 0, m_2, m_3))$$

$$\text{and } (0, 0; 0, m_2, m_3) \in A(\{2\})$$

$\Rightarrow \{2\}$ can improve upon $(y_1, y_2, y_3; x_1, x_2, x_3)$

↓
Impossible

• If $y_2 = 0 \Rightarrow x_2 \leq m_2$

otherwise $x_2 > m_2$

$$u_1((y_1, y_2, y_3; x_1, x_2, x_3)) = x_1 < x_1 + \frac{x_2 - m_2}{2} = u_1((y_1, y_2, y_3; x_1 + \frac{x_2 - m_2}{2}, m_2, x_3 + \frac{x_2 - m_2}{2}))$$

$$u_3((y_1, y_2, y_3; x_1, x_2, x_3)) = y_3 + x_3 < y_3 + x_3 + \frac{x_2 - m_2}{2} = u_3((y_1, y_2, y_3; x_1 + \frac{x_2 - m_2}{2}, m_2, x_3 + \frac{x_2 - m_2}{2}))$$

$$\text{and } (y_1, y_2, y_3; x_1 + \frac{x_2 - m_2}{2}, m_2, x_3 + \frac{x_2 - m_2}{2}) \in A(\{1, 3\})$$

$\Rightarrow \{1, 3\}$ can improve upon $(y_1, y_2, y_3; x_1, x_2, x_3)$

↓
Impossible

\Rightarrow • If $y_2 = 0 \Rightarrow x_2 = m_2$

[Similarly :

• If $y_3 = 0 \Rightarrow x_3 = m_3$

• If $y_2 = 1 \Rightarrow x_2 > m_2 - 1$

Otherwise

$$\mu_2((y_1, y_2, y_3; x_1, x_2, x_3)) = 1 + x_2 < m_2 = \mu_2((1, 0, 0; 0, m_2, m_3))$$

and

$$(1, 0, 0; 0, m_2, m_3) \in A_2(\{2\})$$

$\Rightarrow \{2\}$ can improve upon $(y_1, y_2, y_3; x_1, x_2, x_3)$

↓
Impossible

• If $y_2 = 1 \Rightarrow x_2 \leq m_2 - 1$ otherwise $x_2 > m_2 - 1$

$$\mu_1((\underbrace{y_1}_0, \underbrace{y_2}_1, \underbrace{y_3}_0; x_1, x_2, x_3)) = x_1 = m_2 - x_2 < \frac{(m_2 - x_2) + 1}{2} = \mu_1((0, 0, 1; \frac{(m_2 - x_2) + 1}{2}, m_2, m_3 - \frac{(m_2 - x_2) + 1}{2}))$$

$$\mu_3((y_1, y_2, y_3; x_1, x_2, x_3)) = m_3 < \underbrace{1 + m_3 - \frac{(m_2 - x_2) + 1}{2}}_{> 0} = \mu_3((0, 0, 1; \frac{(m_2 - x_2) + 1}{2}, m_2, m_3 - \frac{(m_2 - x_2) + 1}{2}))$$

$$\text{and } (0, 0, 1; \frac{(m_2 - x_2) + 1}{2}, m_2, m_3 - \frac{(m_2 - x_2) + 1}{2}) \in A(\{1, 3\})$$

$\Rightarrow \{1, 3\}$ can improve upon $(y_1, y_2, y_3; x_1, x_2, x_3)$

↓
Impossible

\Rightarrow • If $y_2 = 1 \Rightarrow x_2 = m_2 - 1$

Similarly:

• If $y_3 = 1 \Rightarrow x_3 = m_3 - 1$

• $y_1 = 0$.

Otherwise

$$(y_1, y_2, y_3; x_1, x_2, x_3) = (1, 0, 0; 0, m_2, m_3)$$

$$\mu_1((y_1, y_2, y_3; x_1, x_2, x_3)) = 0 < \frac{1}{2} = \mu_1((0, 1, 0; \frac{1}{2}, m_2 - \frac{1}{2}, m_3))$$

$$\mu_2((y_1, y_2, y_3; x_1, x_2, x_3)) = m_2 < 1 + m_2 - \frac{1}{2} = \mu_2((0, 1, 0; \frac{1}{2}, m_2 - \frac{1}{2}, m_3))$$

$$\text{and } (0, 1, 0; \frac{1}{2}, m_2 - \frac{1}{2}, m_3) \in A(\{1, 2\})$$

$\Rightarrow \{1, 2\}$ can improve upon $(y_1, y_2, y_3; x_1, x_2, x_3)$

↓
Impossible

\Rightarrow Candidates for actions in Core: $(0, 1, 0; 1, m_2 - 1, m_3), (0, 0, 1; 1, m_2, m_3 - 1)$ (67.3)

$$\text{Core} \subseteq \left\{ (0, 1, 0; 1, m_2 - 1, m_3), (0, 0, 1; 1, m_2, m_3 - 1) \right\}$$

• $(0, 1, 0; 1, m_2 - 1, m_3) \in \text{Core}$

$$\left[\begin{array}{l} \mu_1((0, 1, 0; 1, m_2 - 1, m_3)) = 1 \geq 0 = \mu_1((1, 0, 0; 0, m_2, m_3)) \\ \mu_2((0, 1, 0; 1, m_2 - 1, m_3)) = 1 + m_2 - 1 = m_2 \geq m_2 = \mu_2((1, 0, 0; 0, m_2, m_3)) \\ \mu_3((0, 1, 0; 1, m_2 - 1, m_3)) = m_3 \geq m_3 = \mu_3((1, 0, 0; 0, m_2, m_3)) \\ \text{and } A(\{1\}) = A(\{2\}) = A(\{3\}) = \{(1, 0, 0; 0, m_2, m_3)\} \end{array} \right.$$

$\Rightarrow \{1\}, \{2\}, \{3\}$ cannot improve upon $(0, 1, 0; 1, m_2 - 1, m_3)$

If $(y_1, y_2, 0; x_1, x_2, m_3) \in A(\{1, 2\})$ is s.f.

$$\mu_1(y_1, y_2, 0; x_1, x_2, m_3) = x_1 > 1 = \mu_1(0, 1, 0; 1, m_2 - 1, m_3),$$

then

$$\underbrace{\mu_2(y_1, y_2, 0; x_1, x_2, m_3)}_{y_2 + x_2} \leq \underbrace{1 + m_2 - x_1}_{y_2 + x_2} \leq m_2 = \mu_2(0, 1, 0; 1, m_2 - 1, m_3)$$

$\Rightarrow \{1, 2\}$ cannot improve upon $(0, 1, 0; 1, m_2 - 1, m_3)$

If $(y_1, 0, y_3; x_1, m_2, x_3) \in A(\{1, 3\})$ is s.f.

$$\mu_1(y_1, 0, y_3; x_1, m_2, x_3) = x_1 > 1 = \mu_1(0, 1, 0; 1, m_2 - 1, m_3)$$

then

$$\underbrace{\mu_3(y_1, 0, y_3; x_1, m_2, x_3)}_{y_3 + x_3} \leq \underbrace{1 + m_3 - x_1}_{y_3 + x_3} \leq m_3 = \mu_3(0, 1, 0; 1, m_2 - 1, m_3)$$

$\Rightarrow \{1, 3\}$ cannot improve upon $(0, 1, 0; 1, m_2 - 1, m_3)$

If $(1, 0, 0; 0, x_2, x_3) \in A(\{2, 3\})$ is s.f.

$$\mu_2(1, 0, 0; 0, x_2, x_3) = x_2 > m_2 = \mu_2(0, 1, 0; 1, m_2 - 1, m_3)$$

then

$$\mu_3(1, 0, 0; 0, x_2, x_3) = x_3 = m_3 + m_2 - x_2 \leq m_3 = \mu_3(0, 1, 0; 1, m_2 - 1, m_3)$$

$\Rightarrow \{2, 3\}$ cannot improve upon $(0, 1, 0; 1, m_2 - 1, m_3)$

Suppose there exists $(y_1, y_2, y_3; x_1, x_2, x_3) \in A(\{1, 2, 3\})$ s.t.

$$\mu_1(y_1, y_2, y_3; x_1, x_2, x_3) = x_1 > 1 = \mu_1(0, 1, 0; 1, m_2 - 1, m_3) \Rightarrow x_2 + x_3 = m_2 + m_3 - x_1 < \frac{m_2 + m_3}{-1}$$

$$\mu_2(\text{---}) = y_2 + x_2 > m_2 = \mu_2(\text{---})$$

$$\mu_3(\text{---}) = y_3 + x_3 > m_3 = \mu_3(\text{---})$$

$$\begin{array}{l} \Downarrow \\ x_2 < m_2 \\ \text{or} \\ x_3 < m_3 \end{array}$$

Assume $x_2 < m_2$
 \downarrow ($x_3 < m_3$ is similar)

$$y_2 = 1$$

$$y_3 = 0$$

$$x_3 > m_3$$

$$\Rightarrow x_2 = m_2 + m_3 - x_1 - x_3 < m_2 + m_3 - 1 - x_3 < m_2 - 1$$

$$\Rightarrow y_2 + x_2 = 1 + x_2 < 1 + m_2 - 1 = m_2$$

Impossible

$\Rightarrow \{1, 2, 3\}$ cannot improve upon $(0, 1, 0; 1, m_2 - 1, m_3)$

Similarly:

$$\bullet (0, 0, 1; 1, m_2, m_3 - 1) \in \text{Core}$$

$$\Rightarrow \text{Core} = \left\{ (0, 1, 0; 1, m_2 - 1, m_3), (0, 0, 1; 1, m_2, m_3 - 1) \right\}$$

8.3.2 Small landowners

$$v(C) = \frac{\#C}{n} f(m)$$

$$\text{Core} = \left\{ \left(\frac{f(m)}{n}, \dots, \frac{f(m)}{n} \right) \right\}$$

8.3.3. Collective ownership

$$v(C) = f(m), \text{ if } \#C > \frac{n}{2}$$

$$= 0, \text{ if } \#C \leq \frac{n}{2}$$

$$\text{Core} = \emptyset$$

4. Illustration: exchanging homogeneous houses

House trading game with valuations $\beta_1 > \dots > \beta_m$ nonowners

Player i has (large) wealth m_i

$\sigma_1 < \dots < \sigma_m$ owners

$I = \{1, \dots, n, \underbrace{n+1, \dots, n+m}_{\text{owners}}\}$ nonowners

$$\beta_i > \sigma_1, \beta_m < \sigma_m$$

and $\beta_i \neq \sigma_j$ for all $1 \leq i \leq n$
 $1 \leq j \leq m$

$$C = \{ (y_1, \dots, y_{n+m}; x_1, \dots, x_{n+m}) \}$$

(y_1, \dots, y_{n+m}) is a C -allocation of the houses owned by members of C

(x_1, \dots, x_{n+m}) is a C -allocation of the money owned by members of C

$$(y_1, \dots, y_{n+m}; x_1, \dots, x_{n+m}) = y_i + (x_i - m_i)$$

x_i \rightarrow increase in the amount of money owned.

Let $a_N = (y_1, \dots, y_{n+m}; x_1, \dots, x_{n+m})$ be an element of Core

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$$p_j = m_j - x_j, \quad 1 \leq j \leq n$$

$$r_i = x_i - m_i, \quad n+1 \leq i \leq n+m$$

$$L^+ = \{i \mid n+1 \leq i \leq n+m \text{ and } y_i = 0\}$$

= {owners with no horse in a_N }

$$B^+ = \{j \mid 1 \leq j \leq n \text{ and } y_j = 1\}$$

= {nonowners with a horse in a_N }

$$\Rightarrow \#L^+ = \#B^+$$

There exists h^+ s.t.

$$\#L^+ = \#B^+ = h^+$$

$$\bullet h^+ > 1$$

otherwise $\{1, n+1\}$

can improve upon a_N

- If $j \notin B^+ \Rightarrow p_j \leq 0$
otherwise $\{j\}$ can improve upon a_N
- If $j \notin B^+ \Rightarrow p_j \geq 0$
otherwise $N \setminus \{j\}$ can improve upon a_N

$$\Rightarrow \bullet \text{ If } j \notin B^+ \Rightarrow p_j = 0$$

- If $i \notin L^+ \Rightarrow r_i \geq 0$
otherwise $\{i\}$ can improve upon a_N
- If $i \notin L^+ \Rightarrow r_i \leq 0$
otherwise $N \setminus \{i\}$ can improve upon a_N

$$\Rightarrow \bullet \text{ If } i \notin L^+ \Rightarrow r_i = 0$$

- If $j \in B^+, i \in L^+ \Rightarrow r_i \geq p_j$
otherwise $\{i, j\}$ can improve upon a_N

$$\leftarrow \sum_{i \in L^+} r_i = \sum_{j \in B^+} p_j \text{ and } \#L^+ = \#B^+ = h^+$$

$$\rightarrow \bullet \text{ If } j \in B^+, i \in L^+ \Rightarrow r_i = p_j$$

\Rightarrow There exists p^+ s.t. $r_i = p_j = p^+$, for all $i \in L^+, j \in B^+$

- If $n+1 \leq i \leq n+m$ and $\sigma_{i-m} < p^* \Rightarrow i \in L^*$
 Otherwise, for all j in B^* ,
 $\{i, j\}$ can improve upon a_N
- If $n+1 \leq i \leq n+m$ and $\sigma_{i-m} > p^* \Rightarrow i \notin L^*$
 Otherwise $\{i\}$ can improve upon a_N

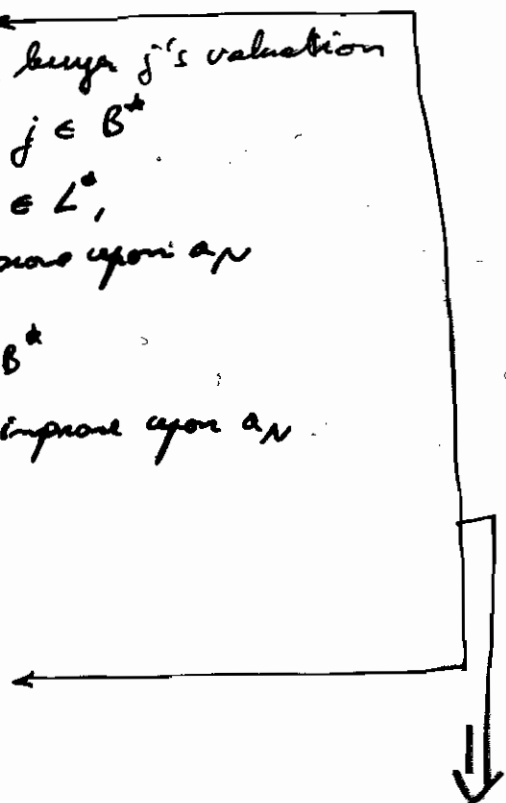
$\Rightarrow L^* = \{n+1, \dots, n+k^*\}$

and $\sigma_k^* \leq p^* \leq \sigma_{k+1}^*$ ← buyer j 's valuation

- If $1 \leq j \leq n$ and $\beta_j > p^* \Rightarrow j \in B^*$
 Otherwise, for all $i \in L^*$,
 $\{i, j\}$ can improve upon a_N

- If $1 \leq j \leq n$ and $\beta_j < p^* \Rightarrow j \notin B^*$
 Otherwise, $\{j\}$ can improve upon a_N

$\Rightarrow B^* = \{1, \dots, k^*\}$
 and $\beta_{k+1}^* \leq p^* \leq \beta_k^*$



$k^* = \max \{k \mid \beta_k > \sigma_k\}$

$p^* \in [\max(\sigma_{k^*}, \beta_{k^*+1}), \min(\beta_{k^*}, \sigma_{k^*+1})]$

Exercise 25.1

\Rightarrow Core \subseteq

$E = \{ (1, \dots, 1, 0, \dots, 0, 0, \dots, 0, 1, \dots, 1; \alpha_1 - p^*, \dots, \alpha_{k^*} - p^*, \alpha_{k^*+1}, \dots, \alpha_n, \alpha_{n+1} + p^*, \dots, \alpha_{n+k^*} + p^*, \alpha_{n+k^*+1}, \dots, \alpha_{n+m} \}$
 $p^* \in [\max(\sigma_{k^*}, \beta_{k^*+1}), \min(\beta_{k^*}, \sigma_{k^*+1})]$

with $k^* = \max \{k \mid \beta_k > \sigma_k\}$

Let $a_N \in E$

↳ obtained from p^* in $[\max(\sigma_{2^1}, p_{2^1}^*), \min(p_{2^1}^*, \sigma_{2^1})]$

↳ $u_j(a_N) = \max(\beta_j, p^*) - p^*$ for all $1 \leq j \leq n$

$u_i(a_N) = \max(\sigma_{i-n}, p^*)$ for all $n+1 \leq i \leq n+m$

Notation:

$$\begin{cases} v_j = \beta_j & \text{for all } 1 \leq j \leq n \\ v_i = \sigma_{i-n} & \text{for all } n+1 \leq i \leq n+m \end{cases} \quad (v_i \text{ is player } i\text{'s valuation})$$

Suppose there exists C s.t. C can improve upon a_N

$\#C \cap \{1, \dots, n\} = b$ (# of nonowners in C)

$\#C \cap \{n+1, \dots, n+m\} = l$ (# of owners in C)

Let C^* be the subset of C s.t.

$$\begin{cases} \#C^* = l \\ \text{and} \\ v_i \geq v_{i'} & \text{for all } i \in C^* \\ & i' \in C \setminus C^* \end{cases}$$

(C^* is the set of the l members of C with the highest valuations)

then exists a in $A(C)$ s.t.

$u_i(a) > u_i(a_N)$ for all $i \in C$

$$\sum_{i \in C^*} v_i \geq \sum_{i \in C} u_i(a) > \sum_{i \in C} u_i(a_N) = \sum_{i \in C} \max(v_i, p^*) - b p^*$$

$$\sum_{i \in C^*} v_i > \sum_{i \in C^*} \max(v_i, p^*) + \sum_{i \in C \setminus C^*} \max(v_i, p^*) - b p^* \geq \sum_{i \in C} \max(v_i, p^*)$$

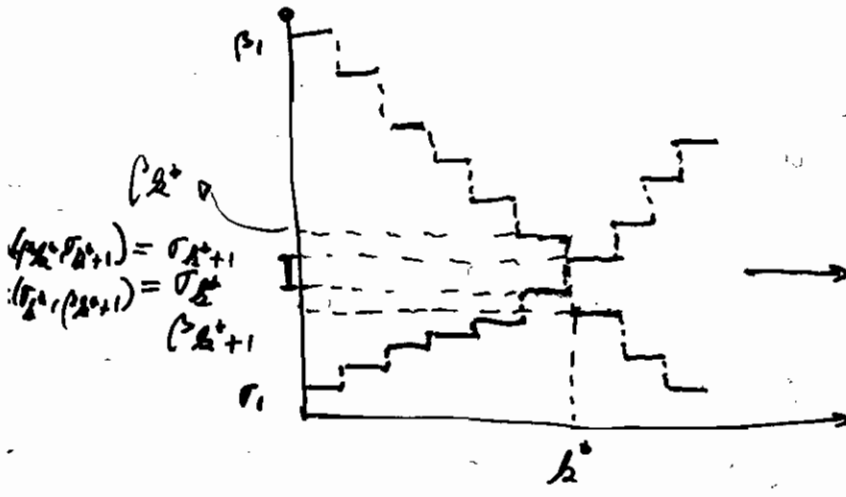
$\#(C \setminus C^*) = b + l - l = b$

↳ Impossible

$\Rightarrow a_N \in \text{Core}$

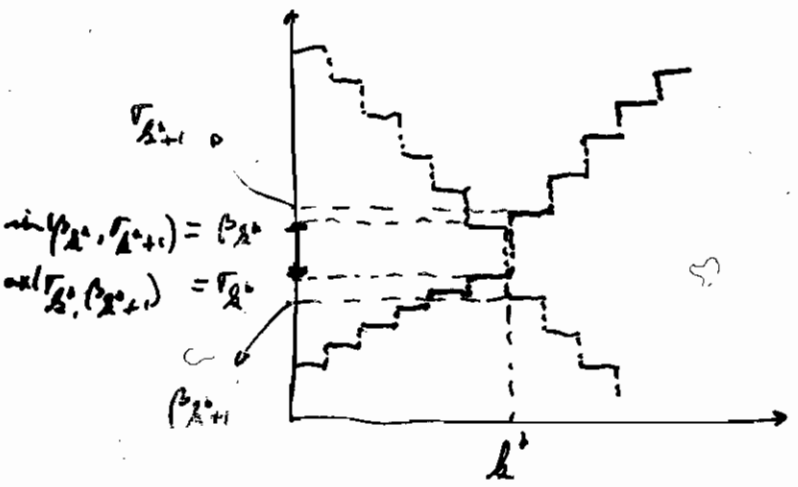
$\Rightarrow \text{Core} = E$

Examples



Rem: For all actions in the case, exactly h^* houses are exchanged

- Owner k^* always trades (even if $p^* = \sigma_{k^*}$)
- Owner k^*+1 never trades (even if $p^* = \sigma_{k^*+1}$)



Exercise 256.1

Exercise 256.2